

Form **990**  
(Rev. January 2020)  
Department of the Treasury  
Internal Revenue Service

**Return of Organization Exempt From Income Tax**  
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

**2019**

Open to Public Inspection

Do not enter social security numbers on this form as it may be made public.  
Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

**A** For the 2019 calendar year, or tax year beginning **SEP 1, 2019** and ending **AUG 31, 2020**

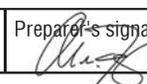
<b>B</b> Check if applicable:  <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	<b>C</b> Name of organization <b>NATIONAL WILDLIFE FEDERATION</b> Doing business as Number and street (or P.O. box if mail is not delivered to street address) Room/suite <b>11100 WILDLIFE CENTER DRIVE</b> City or town, state or province, country, and ZIP or foreign postal code <b>RESTON, VA 20190</b>		<b>D</b> Employer identification number <b>53-0204616</b>
	<b>F</b> Name and address of principal officer: <b>COLLIN O' MARA</b> <b>SAME AS C ABOVE</b>		<b>E</b> Telephone number <b>703-438-6000</b>
	<b>I</b> Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) ( ) (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		<b>G</b> Gross receipts \$ <b>85,524,879.</b>
	<b>J</b> Website: <b>WWW.NWF.ORG</b>		<b>H(a)</b> Is this a group return for subordinates? ..... <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <b>H(b)</b> Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. (see instructions) <b>H(c)</b> Group exemption number <b>▶</b>
<b>K</b> Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other <b>▶</b>			<b>L</b> Year of formation: <b>1939</b> <b>M</b> State of legal domicile: <b>DC</b>

**Part I Summary**

<b>Activities &amp; Governance</b>	<b>1</b> Briefly describe the organization's mission or most significant activities: <b>UNITE ALL AMERICANS TO ENSURE WILDLIFE THRIVES IN A RAPIDLY CHANGING WORLD.</b>		
	<b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	<b>3</b> Number of voting members of the governing body (Part VI, line 1a)	<b>3</b>	<b>36</b>
	<b>4</b> Number of independent voting members of the governing body (Part VI, line 1b)	<b>4</b>	<b>36</b>
	<b>5</b> Total number of individuals employed in calendar year 2019 (Part V, line 2a)	<b>5</b>	<b>397</b>
	<b>6</b> Total number of volunteers (estimate if necessary)	<b>6</b>	<b>4000</b>
	<b>7 a</b> Total unrelated business revenue from Part VIII, column (C), line 12	<b>7a</b>	<b>528,315.</b>
<b>b</b> Net unrelated business taxable income from Form 990-T, line 39	<b>7b</b>	<b>-1,750.</b>	
<b>Revenue</b>	<b>8</b> Contributions and grants (Part VIII, line 1h)	<b>Prior Year</b>	<b>Current Year</b>
	<b>9</b> Program service revenue (Part VIII, line 2g)	<b>78,723,198.</b>	<b>65,798,995.</b>
	<b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d)	<b>7,149,557.</b>	<b>6,770,603.</b>
	<b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	<b>1,714,598.</b>	<b>1,961,548.</b>
	<b>12</b> Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	<b>6,789,090.</b>	<b>7,937,796.</b>
		<b>94,376,443.</b>	<b>82,468,942.</b>
<b>Expenses</b>	<b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1-3)	<b>6,521,911.</b>	<b>5,679,323.</b>
	<b>14</b> Benefits paid to or for members (Part IX, column (A), line 4)	<b>0.</b>	<b>0.</b>
	<b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	<b>34,199,795.</b>	<b>37,830,317.</b>
	<b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e)	<b>749,528.</b>	<b>450,807.</b>
	<b>b</b> Total fundraising expenses (Part IX, column (D), line 25) <b>▶ 8,809,185.</b>		
	<b>17</b> Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	<b>48,276,316.</b>	<b>47,189,797.</b>
<b>18</b> Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	<b>89,747,550.</b>	<b>91,150,244.</b>	
<b>19</b> Revenue less expenses. Subtract line 18 from line 12	<b>4,628,893.</b>	<b>-8,681,302.</b>	
<b>Net Assets or Fund Balances</b>	<b>20</b> Total assets (Part X, line 16)	<b>Beginning of Current Year</b>	<b>End of Year</b>
	<b>21</b> Total liabilities (Part X, line 26)	<b>122,081,183.</b>	<b>124,409,397.</b>
	<b>22</b> Net assets or fund balances. Subtract line 21 from line 20	<b>45,865,983.</b>	<b>50,699,309.</b>
	<b>76,215,200.</b>	<b>73,710,088.</b>	

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

<b>Sign Here</b>	 Signature of Officer (04/27/2021 11:41 EDT)		Apr 27, 2021 Date	
	<b>KAREN WAGNER, TREASURER</b> Type or print name and title			
<b>Paid Preparer Use Only</b>	Print/Type preparer's name <b>AARON M. FOX</b>	Preparer's signature 	Date <b>04/26/21</b>	Check <input type="checkbox"/> if self-employed PTIN <b>P01365820</b>
	Firm's name <b>▶ MARCUM LLP</b> Firm's address <b>▶ 1899 L STREET, NW, SUITE 850 WASHINGTON, DC 20036</b>			Firm's EIN <b>▶ 11-1986323</b> Phone no. (202) 227-4000

May the IRS discuss this return with the preparer shown above? (see instructions)  Yes  No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission:

SEE SCHEDULE O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [ ] Yes [X] No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [ ] Yes [X] No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: ) (Expenses \$ 38,341,352. including grants of \$ 5,679,323. ) (Revenue \$ 35,451. )

CONSERVATION ADVOCACY

FROM COASTAL WETLANDS TO BOTTOMLAND HARDWOOD FORESTS, NATURE PLAYS A LEADING ROLE IN SEQUESTERING CARBON AND SHIELDING COMMUNITIES FROM THE EFFECTS OF SEVERE CLIMATE-FUELED FIRES, FLOODS, HURRICANES AND STORMS. BY INVESTING IN BOTH NATURAL SOLUTIONS AND CLEANER SOURCES OF ENERGY, THE NATIONAL WILDLIFE FEDERATION BELIEVES WE CAN ACT ON CLIMATE CHANGE TO STAVE OFF THE WORST IMPACTS WHILE SUPPORTING HEALTHY WILDLIFE AND BIODIVERSITY FOR FUTURE GENERATIONS - MAKING PEOPLE AND WILDLIFE MORE RESILIENT.

ACROSS AMERICA, PEOPLE ARE PURPOSEFULLY PLANTING FOR WILDLIFE, MAKING A

4b (Code: ) (Expenses \$ 20,968,202. including grants of \$ ) (Revenue \$ 5,370,017. )

EDUCATION OUTREACH

INSPIRING OUR CHILDREN AND GRANDCHILDREN TO WITNESS THE WONDERS OF WILDLIFE AND THE OUTDOORS IS CRITICAL TO ENSURING THE CONSERVATION MOVEMENT ENDURES FOR GENERATIONS TO COME. RESEARCH SHOWS THAT CHILDREN WHO SPEND REGULAR, POSITIVE TIME IN NATURE DEVELOP A DEEPER, LIFELONG AFFECTION FOR THE NATURAL WORLD AND MORE EMPATHY FOR WILDLIFE. TO NURTURE THIS CONNECTION TO NATURE BOTH AT HOME AND IN COMMUNITIES, THE NATIONAL WILDLIFE FEDERATION WORKS WITH FAMILIES, SCHOOLS AND YOUTH GROUPS TO SUPPORT CONSERVATION EDUCATION IN K-12 CLASSROOMS AND BEYOND AND PROMOTES SAFE OUTDOOR PLAY THROUGH THE EARLY CHILDHOOD HEALTH OUTDOORS (ECHO) PROGRAM.

4c (Code: ) (Expenses \$ 7,925,589. including grants of \$ ) (Revenue \$ 957,307. )

MEMBERSHIP EDUCATION

MEMBERSHIP EDUCATION PROGRAMS MAINTAIN AN ACTIVE, ENGAGED AND INFORMED MEMBERSHIP PROVIDING SUPPORTERS WITH THE INFORMATION AND INSPIRATION TO MAKE A DIFFERENCE IN THEIR OWN BACKYARDS, THEIR COMMUNITIES, AND ACROSS THE COUNTRY. NATIONAL WILDLIFE FEDERATION REACHES MILLIONS OF SUPPORTERS ON A MONTHLY BASIS TO COMMUNICATE THE MOST PRESSING NEEDS FACING THE ENVIRONMENT TODAY - FROM PEOPLE BECOMING MORE DISCONNECTED FROM NATURE TO LOSS OF HABITAT AND THE IMPACTS OF CLIMATE CHANGE. THROUGH SUCH PUBLICATIONS AS NATIONAL WILDLIFE MAGAZINE, THE NATIONAL WILDLIFE FEDERATION WEBSITE, AND OTHER SOURCES OF INFORMATION, NATIONAL WILDLIFE FEDERATION IS EDUCATING OUR MEMBERSHIP BASE ON HOW NATIONAL

4d Other program services (Describe on Schedule O.)

(Expenses \$ 9,455,959. including grants of \$ ) (Revenue \$ 6,327,493. )

4e Total program service expenses 76,691,102.

Part IV Checklist of Required Schedules

Table with 3 columns: Question ID, Yes, No. Rows include questions 1 through 21 regarding organizational requirements and schedules.

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question ID, Question Text, Yes, No. Rows include questions 22 through 38 regarding organizational reporting, compensation, tax-exempt bonds, and business transactions.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V [ ]

Table with 3 columns: Question ID, Question Text, Yes, No. Rows include questions 1a, 1b, and 1c regarding Form 1096, Forms W-2G, and backup withholding rules.



Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with columns for question number, question text, and Yes/No response boxes. Includes questions 2a through 16 regarding employee counts, tax returns, unrelated business income, foreign accounts, prohibited transactions, and charitable contributions.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body at the end of the tax year (36); 1b Enter the number of voting members included on line 1a, above, who are independent (36); 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? (X); 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person? (X); 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? (X); 5 Did the organization become aware during the year of a significant diversion of the organization's assets? (X); 6 Did the organization have members or stockholders? (X); 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? (X); 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? (X); 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? (X); b Each committee with authority to act on behalf of the governing body? (X); 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O (X).

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates? (X); 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?; 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? (X); 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990.; 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 (X); 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? (X); 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done (X); 13 Did the organization have a written whistleblower policy? (X); 14 Did the organization have a written document retention and destruction policy? (X); 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official (X); b Other officers or key employees of the organization (X); If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).; 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? (X); 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed AL, AK, AR, CA, CO, CT, DC, FL, GA, HI, IL, KS
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. [X] Own website [ ] Another's website [X] Upon request [ ] Other (explain on Schedule O)
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records KAREN WAGNER - 703-438-6000 11100 WILDLIFE CENTER DRIVE, RESTON, VA 20190-5362

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) COLLIN O' MARA PRESIDENT	40.00			X			344,107.	0.	48,168.	
(2) KEVIN J. COYLE VP EDUCATION & TRAINING	40.00				X		184,227.	0.	32,332.	
(3) KAREN L. WAGNER TREASURER	40.00			X			177,890.	0.	21,364.	
(4) DAWN RODNEY VP OF INNOVATION & CMO	40.00				X		182,772.	0.	16,262.	
(5) HILARY H. FALK VP REGIONAL CONSERVATION	40.00				X		159,377.	0.	37,956.	
(6) LAURA DANIEL-DAVIS VP CONSERVATION STRATEGY	40.00					X	171,897.	0.	19,149.	
(7) ANDREW P. BUCHSBAUM VP CONSERVATION ACTION	40.00					X	170,054.	0.	19,507.	
(8) ROBERT HARPER EXECUTIVE PUBLISHER	40.00				X		169,297.	0.	19,130.	
(9) SUSAN R. KADERKA REGIONAL EXECUTIVE DIRECTOR	40.00					X	165,405.	0.	22,188.	
(10) THOMAS H. SELLERS VP PHILANTHROPY	40.00				X		176,527.	0.	2,474.	
(11) AMANDA MCKNIGHT ASST SECRETARY	40.00			X			154,922.	0.	21,221.	
(12) SARAH LASKIN VP NATIONAL ADVOCACY CENTER	40.00				X		155,834.	0.	18,585.	
(13) BENJAMIN P. KOTA SECRETARY	40.00			X			155,877.	0.	18,325.	
(14) CYNTHIA M. GOLOS VP STRATEGIC BUSINESS OPS	40.00					X	160,497.	0.	10,441.	
(15) APRIL K. BOWEN AVP HUMAN RESOURCES	40.00					X	156,671.	0.	12,928.	
(16) JOHN E. ASHLEY ASST TREASURER - UNTIL 08/2020	40.00			X			132,242.	0.	35,222.	
(17) MALEA STENZEL-GILLIGAN FORMER ASST SECRETARY	0.00					X	106,373.	0.	11,589.	

**Part VII** Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) WILLIAM HOUSTON CHAIR	3.00	X		X				0.	0.	0.
(19) KATHY HADLEY PAST CHAIR	3.00	X		X				0.	0.	0.
(20) BRUCE WALLACE PAST CHAIR	3.00	X		X				0.	0.	0.
(21) MICHAEL BARTLETT DIRECTOR	3.00	X						0.	0.	0.
(22) BRIAN BASHORE DIRECTOR	3.00	X						0.	0.	0.
(23) ARTHUR BLAZER DIRECTOR	3.00	X						0.	0.	0.
(24) ALAN BLINKEN DIRECTOR	3.00	X						0.	0.	0.
(25) CAROLE BUIE-JACKSON DIRECTOR	3.00	X						0.	0.	0.
(26) ALLYN DUKES DIRECTOR	3.00	X						0.	0.	0.
<b>1b Subtotal</b>								2,923,969.	0.	366,841.
<b>c Total from continuation sheets to Part VII, Section A</b>								0.	0.	0.
<b>d Total (add lines 1b and 1c)</b>								2,923,969.	0.	366,841.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **62**

	Yes	No
3 Did the organization list any <b>former</b> officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	X	
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

**Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
THE OCCASIONS GROUP 1 STATIONARY PLACE, REXBURG, ID 83441	FULFILLMENT AND CONSULTING	2,042,976.
RWT PRODUCTION, LLC 8932 ORANGE HUNT LANE, ANNANDALE, VA 22003	PRINT PROCUREMENT SERVICES	1,118,837.
PALM COAST DATA, LLC 11 COMMERCE BLVD, PALM COAST, FL 32164	FULFILLMENT AND CONSULTING	735,175.
INNOVAIRRE 528 ROUTE 13, STE. 200, MILFORD, NH 03055	PRINT PROCUREMENT SERVICES	439,347.
QUAD GRAPHICS P.O. BOX 842858, BOSTON, MA 02284	FULFILLMENT AND CONSULTING	380,212.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **26**

SEE PART VII, SECTION A CONTINUATION SHEETS

**Part VII** Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(27) JOMAR FLOYD DIRECTOR	3.00	X					0.	0.	0.	
(28) ERIC FREYFOGLE DIRECTOR	3.00	X					0.	0.	0.	
(29) SCOTT GILMORE DIRECTOR	3.00	X					0.	0.	0.	
(30) BRIANNA JONES RICH DIRECTOR	3.00	X					0.	0.	0.	
(31) JERRY JUNG DIRECTOR - UNTIL 06/2020	3.00	X					0.	0.	0.	
(32) CODY KAMROWSKI DIRECTOR	3.00	X					0.	0.	0.	
(33) KOALANI KAULUKUKUI-BARBEE DIRECTOR	3.00	X					0.	0.	0.	
(34) MARY VAN KERREBROOK DIRECTOR	3.00	X					0.	0.	0.	
(35) FREDERICK KOWALL DIRECTOR	3.00	X					0.	0.	0.	
(36) JAY LANIER DIRECTOR	3.00	X					0.	0.	0.	
(37) CATHERINE NOVELLI DIRECTOR	3.00	X					0.	0.	0.	
(38) MIGUEL ORDENANA DIRECTOR	3.00	X					0.	0.	0.	
(39) DR. MAMIE PARKER DIRECTOR	3.00	X					0.	0.	0.	
(40) STEVIE PARSONS DIRECTOR	3.00	X					0.	0.	0.	
(41) REBECCA PRITCHETT DIRECTOR	3.00	X					0.	0.	0.	
(42) SALLY RANNEY DIRECTOR	3.00	X					0.	0.	0.	
(43) NORM RITCHIE DIRECTOR	3.00	X					0.	0.	0.	
(44) JOHN ROBBINS DIRECTOR	3.00	X					0.	0.	0.	
(45) PHILLIP ROOS DIRECTOR	3.00	X					0.	0.	0.	
(46) SETH ROSS DIRECTOR	3.00	X					0.	0.	0.	
Total to Part VII, Section A, line 1c .....										

**COPY**



**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	<b>1 a</b>	Federated campaigns .....	<b>1a</b> 18,486.				
	<b>b</b>	Membership dues .....	<b>1b</b> 6,734,376.				
	<b>c</b>	Fundraising events .....	<b>1c</b>				
	<b>d</b>	Related organizations .....	<b>1d</b>				
	<b>e</b>	Government grants (contributions) .....	<b>1e</b> 1,719,681.				
	<b>f</b>	All other contributions, gifts, grants, and similar amounts not included above ...	<b>1f</b> 57,326,452.				
	<b>g</b>	Noncash contributions included in lines 1a-1f	<b>1g</b> \$ 779,991.				
	<b>h</b>	<b>Total.</b> Add lines 1a-1f .....		65,798,995.			
	Program Service Revenue	<b>2 a</b>	SUBSCRIPTION REVENUE	<b>Business Code</b> 900099	6,738,207.	6,738,207.	
<b>b</b>		REGISTRATION FEES	900099	31,397.	31,397.		
<b>c</b>		AFFILIATE FEES	900099	999.	999.		
<b>d</b>							
<b>e</b>							
<b>f</b>		All other program service revenue .....					
<b>g</b>		<b>Total.</b> Add lines 2a-2f .....		6,770,603.			
Other Revenue		<b>3</b>	Investment income (including dividends, interest, and other similar amounts) .....		707,584.		707,584.
	<b>4</b>	Income from investment of tax-exempt bond proceeds .....					
	<b>5</b>	Royalties .....		1,188,133.		1,188,133.	
	<b>6 a</b>	Gross rents .....	(i) Real	150,261.			
			(ii) Personal				
	<b>b</b>	Less: rental expenses ...	<b>6b</b> 117,519.				
	<b>c</b>	Rental income or (loss)	<b>6c</b> 32,742.				
	<b>d</b>	Net rental income or (loss) .....		32,742.		32,742.	
	<b>7 a</b>	Gross amount from sales of assets other than inventory .....	(i) Securities	1,253,964.			
			(ii) Other				
	<b>b</b>	Less: cost or other basis and sales expenses .....	<b>7b</b> 0.				
<b>c</b>	Gain or (loss) .....	<b>7c</b> 1,253,964.					
<b>d</b>	Net gain or (loss) .....		1,253,964.		1,253,964.		
<b>8 a</b>	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18 .....	<b>8a</b>					
<b>b</b>	Less: direct expenses .....	<b>8b</b>					
<b>c</b>	Net income or (loss) from fundraising events .....						
<b>9 a</b>	Gross income from gaming activities. See Part IV, line 19 .....	<b>9a</b>					
<b>b</b>	Less: direct expenses .....	<b>9b</b>					
<b>c</b>	Net income or (loss) from gaming activities .....						
<b>10 a</b>	Gross sales of inventory, less returns and allowances .....		8,858,083.				
<b>b</b>	Less: cost of goods sold .....	<b>10b</b> 2,938,418.					
<b>c</b>	Net income or (loss) from sales of inventory .....		5,919,665.	5,919,665.			
Miscellaneous Revenue	<b>11 a</b>	ADVERTISING	<b>Business Code</b> 511120	528,315.	528,315.		
	<b>b</b>	OTHER REVENUE	900099	154,954.		154,954.	
	<b>c</b>	HONORARIA	900099	114,424.		114,424.	
	<b>d</b>	All other revenue .....	900099	-437.		-437.	
	<b>e</b>	<b>Total.</b> Add lines 11a-11d .....		797,256.			
<b>12</b>	<b>Total revenue.</b> See instructions .....		82,468,942.	12,690,268.	528,315.	3,451,364.	

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX  X

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
<b>1</b> Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...	4,831,990.	4,831,990.		
<b>2</b> Grants and other assistance to domestic individuals. See Part IV, line 22 .....	356,362.	356,362.		
<b>3</b> Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 .....	490,971.	490,971.		
<b>4</b> Benefits paid to or for members .....				
<b>5</b> Compensation of current officers, directors, trustees, and key employees .....	2,303,282.	1,123,279.	876,505.	303,498.
<b>6</b> Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) .....				
<b>7</b> Other salaries and wages .....	26,400,008.	23,413,108.	1,925,753.	1,061,147.
<b>8</b> Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) .....	4,058,675.	3,526,213.	344,200.	188,262.
<b>9</b> Other employee benefits .....	2,860,115.	2,508,266.	219,829.	132,020.
<b>10</b> Payroll taxes .....	2,208,237.	1,895,109.	208,678.	104,450.
<b>11</b> Fees for services (nonemployees):				
<b>a</b> Management .....				
<b>b</b> Legal .....	185,416.	164,268.	6,785.	14,363.
<b>c</b> Accounting .....	142,177.	126,709.	4,862.	10,606.
<b>d</b> Lobbying .....	470,859.	470,859.		
<b>e</b> Professional fundraising services. See Part IV, line 17 .....	450,807.			450,807.
<b>f</b> Investment management fees .....	312,990.	261,910.	18,466.	32,614.
<b>g</b> Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch. O.) .....	13,868,231.	12,516,753.	470,884.	880,594.
<b>12</b> Advertising and promotion .....	937,341.	784,367.	55,303.	97,671.
<b>13</b> Office expenses .....	13,979,486.	10,384,326.	715,287.	2,879,873.
<b>14</b> Information technology .....	2,447,562.	2,048,120.	144,406.	255,036.
<b>15</b> Royalties .....	544,382.	390,268.	22,047.	132,067.
<b>16</b> Occupancy .....	402,573.	322,220.	69,807.	10,546.
<b>17</b> Travel .....	1,272,777.	1,170,768.	59,661.	42,348.
<b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials ...				
<b>19</b> Conferences, conventions, and meetings .....	1,048,081.	903,041.	52,435.	92,605.
<b>20</b> Interest .....	435,877.	364,742.	25,717.	45,418.
<b>21</b> Payments to affiliates .....				
<b>22</b> Depreciation, depletion, and amortization .....	1,697,867.	1,358,973.	294,410.	44,484.
<b>23</b> Insurance .....	301,977.	252,694.	17,817.	31,466.
<b>24</b> Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
<b>a MAJOR PROGRAM MATERIALS</b> .....	6,711,589.	5,161,337.		1,550,252.
<b>b LIST RENTAL SERVICES</b> .....	1,190,366.	853,373.	48,210.	288,783.
<b>c OTHER EXPENSES</b> .....	774,115.	646,312.	50,386.	77,417.
<b>d TEXT/EDITORIAL</b> .....	326,866.	261,052.	12,272.	53,542.
<b>e All other expenses</b> .....	139,265.	103,712.	6,237.	29,316.
<b>25 Total functional expenses.</b> Add lines 1 through 24e	91,150,244.	76,691,102.	5,649,957.	8,809,185.
<b>26 Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input checked="" type="checkbox"/> X if following SOP 98-2 (ASC 958-720)	15,573,294.	6,935,125.	1,169,505.	7,468,664.

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X

		(A)		(B)
		Beginning of year		End of year
<b>Assets</b>	<b>1</b> Cash - non-interest-bearing .....		<b>1</b>	
	<b>2</b> Savings and temporary cash investments .....	2,801,036.	<b>2</b>	11,227,372.
	<b>3</b> Pledges and grants receivable, net .....	21,882,111.	<b>3</b>	15,504,544.
	<b>4</b> Accounts receivable, net .....	1,154,406.	<b>4</b>	775,800.
	<b>5</b> Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons .....		<b>5</b>	
	<b>6</b> Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) .....		<b>6</b>	
	<b>7</b> Notes and loans receivable, net .....	104,233.	<b>7</b>	0.
	<b>8</b> Inventories for sale or use .....	948,233.	<b>8</b>	977,261.
	<b>9</b> Prepaid expenses and deferred charges .....	3,389,686.	<b>9</b>	3,610,665.
	<b>10a</b> Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D .....	<b>10a</b> 32,547,004.		
	<b>b</b> Less: accumulated depreciation .....	<b>10b</b> 16,346,492.	<b>10c</b>	16,200,512.
	<b>11</b> Investments - publicly traded securities .....	29,311,865.	<b>11</b>	42,845,943.
	<b>12</b> Investments - other securities. See Part IV, line 11 .....	35,176,354.	<b>12</b>	22,004,032.
	<b>13</b> Investments - program-related. See Part IV, line 11 .....		<b>13</b>	
	<b>14</b> Intangible assets .....		<b>14</b>	
	<b>15</b> Other assets. See Part IV, line 11 .....	10,728,693.	<b>15</b>	11,263,268.
<b>16 Total assets.</b> Add lines 1 through 15 (must equal line 33) .....	122,081,183.	<b>16</b>	124,409,397.	
<b>Liabilities</b>	<b>17</b> Accounts payable and accrued expenses .....	9,091,940.	<b>17</b>	8,540,937.
	<b>18</b> Grants payable .....		<b>18</b>	
	<b>19</b> Deferred revenue .....	8,068,135.	<b>19</b>	7,940,075.
	<b>20</b> Tax-exempt bond liabilities .....	11,238,766.	<b>20</b>	10,867,629.
	<b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D .....		<b>21</b>	
	<b>22</b> Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons .....		<b>22</b>	
	<b>23</b> Secured mortgages and notes payable to unrelated third parties .....		<b>23</b>	
	<b>24</b> Unsecured notes and loans payable to unrelated third parties .....		<b>24</b>	6,029,807.
	<b>25</b> Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D .....	17,467,142.	<b>25</b>	17,320,861.
	<b>26 Total liabilities.</b> Add lines 17 through 25 .....	45,865,983.	<b>26</b>	50,699,309.
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow FASB ASC 958, check here</b> <input checked="" type="checkbox"/> <b>and complete lines 27, 28, 32, and 33.</b>			
	<b>27</b> Net assets without donor restrictions .....	25,711,471.	<b>27</b>	30,407,284.
	<b>28</b> Net assets with donor restrictions .....	50,503,729.	<b>28</b>	43,302,804.
	<b>Organizations that do not follow FASB ASC 958, check here</b> <input type="checkbox"/> <b>and complete lines 29 through 33.</b>			
	<b>29</b> Capital stock or trust principal, or current funds .....		<b>29</b>	
	<b>30</b> Paid-in or capital surplus, or land, building, or equipment fund .....		<b>30</b>	
	<b>31</b> Retained earnings, endowment, accumulated income, or other funds .....		<b>31</b>	
	<b>32</b> Total net assets or fund balances .....	76,215,200.	<b>32</b>	73,710,088.
	<b>33</b> Total liabilities and net assets/fund balances .....	122,081,183.	<b>33</b>	124,409,397.

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	82,468,942.
2	Total expenses (must equal Part IX, column (A), line 25)	2	91,150,244.
3	Revenue less expenses. Subtract line 2 from line 1	3	-8,681,302.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	76,215,200.
5	Net unrealized gains (losses) on investments	5	4,597,956.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	1,578,234.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	73,710,088.

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.	X	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____	X	
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits _____	X	

Form 990 (2019)



**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .....	64293073.	73894430.	67502584.	78723198.	65798995.	350212280
<b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .....						
<b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge .....						
<b>4 Total.</b> Add lines 1 through 3 .....	64293073.	73894430.	67502584.	78723198.	65798995.	350212280
<b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) .....						16345291.
<b>6 Public support.</b> Subtract line 5 from line 4.						333866989

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
<b>7</b> Amounts from line 4 .....	64293073.	73894430.	67502584.	78723198.	65798995.	350212280
<b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources .....	1032726.	1519800.	1782028.	1884937.	2045978.	8265469.
<b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on .....						
<b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) .....	48,938.	64,199.	44,267.	42,739.	114,546.	314,689.
<b>11 Total support.</b> Add lines 7 through 10						358792438
<b>12</b> Gross receipts from related activities, etc. (see instructions) .....					12	75,312,683.
<b>13 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> .....						<input type="checkbox"/>

**Section C. Computation of Public Support Percentage**

<b>14</b> Public support percentage for 2019 (line 6, column (f) divided by line 11, column (f)) .....	<b>14</b>	93.05 %
<b>15</b> Public support percentage from 2018 Schedule A, Part II, line 14 .....	<b>15</b>	92.77 %
<b>16a 33 1/3% support test - 2019.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization .....	<input checked="" type="checkbox"/>	
<b>b 33 1/3% support test - 2018.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization .....	<input type="checkbox"/>	
<b>17a 10% -facts-and-circumstances test - 2019.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization .....	<input type="checkbox"/>	
<b>b 10% -facts-and-circumstances test - 2018.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization .....	<input type="checkbox"/>	
<b>18 Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions .....	<input type="checkbox"/>	

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .....						
<b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose .....						
<b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513 .....						
<b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .....						
<b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge .....						
<b>6 Total.</b> Add lines 1 through 5 .....						
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons .....						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year .....						
<b>c</b> Add lines 7a and 7b .....						
<b>8 Public support.</b> (Subtract line 7c from line 6.)						

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
<b>9</b> Amounts from line 6 .....						
<b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources .....						
<b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 .....						
<b>c</b> Add lines 10a and 10b .....						
<b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on .....						
<b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) .....						
<b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.)						

**14 First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

**Section C. Computation of Public Support Percentage**

<b>15</b> Public support percentage for 2019 (line 8, column (f), divided by line 13, column (f)) .....	<b>15</b>	%
<b>16</b> Public support percentage from 2018 Schedule A, Part III, line 15 .....	<b>16</b>	%

**Section D. Computation of Investment Income Percentage**

<b>17</b> Investment income percentage for 2019 (line 10c, column (f), divided by line 13, column (f)) .....	<b>17</b>	%
<b>18</b> Investment income percentage from 2018 Schedule A, Part III, line 17 .....	<b>18</b>	%

**19a 33 1/3% support tests - 2019.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

**b 33 1/3% support tests - 2018.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

**20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

**Part IV Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

**Section A. All Supporting Organizations**

	Yes	No
<b>1</b> Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
<b>2</b> Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
<b>3a</b> Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
<b>b</b> Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
<b>c</b> Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
<b>4a</b> Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
<b>b</b> Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
<b>c</b> Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
<b>5a</b> Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
<b>b Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
<b>c Substitutions only.</b> Was the substitution the result of an event beyond the organization's control?		
<b>6</b> Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
<b>7</b> Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
<b>8</b> Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
<b>9a</b> Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
<b>b</b> Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
<b>c</b> Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
<b>10a</b> Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
<b>b</b> Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

**Part IV Supporting Organizations** (continued)

	Yes	No
<b>11</b> Has the organization accepted a gift or contribution from any of the following persons?		
<b>a</b> A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
<b>b</b> A family member of a person described in (a) above?		
<b>c</b> A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in Part VI.</i>		

**Section B. Type I Supporting Organizations**

	Yes	No
<b>1</b> Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
<b>2</b> Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>		

**Section C. Type II Supporting Organizations**

	Yes	No
<b>1</b> Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		

**Section D. All Type III Supporting Organizations**

	Yes	No
<b>1</b> Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
<b>2</b> Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
<b>3</b> By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		

**Section E. Type III Functionally Integrated Supporting Organizations**

<b>1</b> Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
<b>a</b> <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
<b>b</b> <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
<b>c</b> <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
<b>2</b> Activities Test. Answer (a) and (b) below.		
<b>a</b> Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>		
<b>b</b> Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>		
<b>3</b> Parent of Supported Organizations. Answer (a) and (b) below.		
<b>a</b> Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>		
<b>b</b> Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>		

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations**

1  Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	<b>Adjusted Net Income</b> (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	<b>Total</b> (add lines 1a, 1b, and 1c)	1d	
e	<b>Discount</b> claimed for blockage or other factors (explain in detail in <b>Part VI</b> ):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035.	6	
7	Recoveries of prior-year distributions	7	
8	<b>Minimum Asset Amount</b> (add line 7 to line 6)	8	

Section C - Distributable Amount		(A) Prior Year	Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	<b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations** (continued)

Section D - Distributions	Current Year
<b>1</b> Amounts paid to supported organizations to accomplish exempt purposes	
<b>2</b> Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
<b>3</b> Administrative expenses paid to accomplish exempt purposes of supported organizations	
<b>4</b> Amounts paid to acquire exempt-use assets	
<b>5</b> Qualified set-aside amounts (prior IRS approval required)	
<b>6</b> Other distributions (describe in <b>Part VI</b> ). See instructions.	
<b>7 Total annual distributions.</b> Add lines 1 through 6.	
<b>8</b> Distributions to attentive supported organizations to which the organization is responsive (provide details in <b>Part VI</b> ). See instructions.	
<b>9</b> Distributable amount for 2019 from Section C, line 6	
<b>10</b> Line 8 amount divided by line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
<b>1</b> Distributable amount for 2019 from Section C, line 6			
<b>2</b> Underdistributions, if any, for years prior to 2019 (reasonable cause required- explain in <b>Part VI</b> ). See instructions.			
<b>3</b> Excess distributions carryover, if any, to 2019			
<b>a</b> From 2014			
<b>b</b> From 2015			
<b>c</b> From 2016			
<b>d</b> From 2017			
<b>e</b> From 2018			
<b>f Total</b> of lines 3a through e			
<b>g</b> Applied to underdistributions of prior years			
<b>h</b> Applied to 2019 distributable amount			
<b>i</b> Carryover from 2014 not applied (see instructions)			
<b>j</b> Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
<b>4</b> Distributions for 2019 from Section D, line 7: \$			
<b>a</b> Applied to underdistributions of prior years			
<b>b</b> Applied to 2019 distributable amount			
<b>c</b> Remainder. Subtract lines 4a and 4b from 4.			
<b>5</b> Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in <b>Part VI</b> . See instructions.			
<b>6</b> Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in <b>Part VI</b> . See instructions.			
<b>7 Excess distributions carryover to 2020.</b> Add lines 3j and 4c.			
<b>8</b> Breakdown of line 7:			
<b>a</b> Excess from 2015			
<b>b</b> Excess from 2016			
<b>c</b> Excess from 2017			
<b>d</b> Excess from 2018			
<b>e</b> Excess from 2019			

Schedule A (Form 990 or 990-EZ) 2019

**Part VI** **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:

OTHER REVENUE

2015 AMOUNT: \$ 4,406.

2016 AMOUNT: \$ 425.

2017 AMOUNT: \$ 0.

2018 AMOUNT: \$ 0.

2019 AMOUNT: \$ 122.

HONORARIA

2015 AMOUNT: \$ 44,532.

2016 AMOUNT: \$ 63,774.

2017 AMOUNT: \$ 44,267.

2018 AMOUNT: \$ 42,739.

2019 AMOUNT: \$ 114,424.

**COPY**

**Schedule B**

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury  
Internal Revenue Service

**Schedule of Contributors**

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

**2019**

Name of the organization

**NATIONAL WILDLIFE FEDERATION**

Employer identification number

**53-0204616**

Organization type (check one):

**Filers of:**

**Section:**

Form 990 or 990-EZ

501(c)( 3 ) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

**Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

**General Rule**

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

**Special Rules**

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** \$5,000; or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ..... ▶ \$ \_\_\_\_\_

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization  <b>NATIONAL WILDLIFE FEDERATION</b>	Employer identification number  <b>53-0204616</b>
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**Part I Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	_____ _____ _____	\$ <u>2,296,542.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
2	_____ _____ _____	\$ <u>2,085,000.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
3	_____ _____ _____	\$ <u>1,494,669.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
_____	_____ _____ _____	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
_____	_____ _____ _____	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
_____	_____ _____ _____	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization  <b>NATIONAL WILDLIFE FEDERATION</b>	Employer identification number  <b>53-0204616</b>
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**Part II Noncash Property** (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____

Name of organization  <b>NATIONAL WILDLIFE FEDERATION</b>	Employer identification number  <b>53-0204616</b>
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**Part III** Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of **\$1,000 or less** for the year. (Enter this info. once.) ▶ \$ \_\_\_\_\_  
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
<b>(e) Transfer of gift</b>			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
<b>(e) Transfer of gift</b>			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
<b>(e) Transfer of gift</b>			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
<b>(e) Transfer of gift</b>			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
<b>(e) Transfer of gift</b>			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
<b>(e) Transfer of gift</b>			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	

**SCHEDULE C**  
**(Form 990 or 990-EZ)**

**Political Campaign and Lobbying Activities**

OMB No. 1545-0047

**2019**

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527  
 ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.  
 ► Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization <b>NATIONAL WILDLIFE FEDERATION</b>	Employer identification number <b>53-0204616</b>
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**Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.**

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
- 2 Political campaign activity expenditures ..... ► \$ \_\_\_\_\_
- 3 Volunteer hours for political campaign activities ..... \_\_\_\_\_

**Part I-B Complete if the organization is exempt under section 501(c)(3).**

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ..... ► \$ \_\_\_\_\_
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ..... ► \$ \_\_\_\_\_
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? .....  Yes  No
- 4a Was a correction made? .....  Yes  No
- b If "Yes," describe in Part IV.

**Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).**

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ..... ► \$ \_\_\_\_\_
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ..... ► \$ \_\_\_\_\_
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ..... ► \$ \_\_\_\_\_
- 4 Did the filing organization file Form 1120-POL for this year? .....  Yes  No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule C (Form 990 or 990-EZ) 2019

**Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

- A** Check  if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).
- B** Check  if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
<b>1a</b>	Total lobbying expenditures to influence public opinion (grassroots lobbying)														
<b>b</b>	Total lobbying expenditures to influence a legislative body (direct lobbying)														
<b>c</b>	Total lobbying expenditures (add lines 1a and 1b)														
<b>d</b>	Other exempt purpose expenditures														
<b>e</b>	Total exempt purpose expenditures (add lines 1c and 1d)														
<b>f</b>	Lobbying nontaxable amount. Enter the amount from the following table in both columns.														
<table border="1"> <thead> <tr> <th>If the amount on line 1e, column (a) or (b) is:</th> <th>The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000.</td> </tr> </tbody> </table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e.														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.														
Over \$17,000,000	\$1,000,000.														
<b>g</b>	Grassroots nontaxable amount (enter 25% of line 1f)														
<b>h</b>	Subtract line 1g from line 1a. If zero or less, enter -0-														
<b>i</b>	Subtract line 1f from line 1c. If zero or less, enter -0-														
<b>j</b>	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No												

**4-Year Averaging Period Under Section 501(h)**  
 (Some organizations that made a section 501(h) election do not have to complete all of the five columns below.  
 See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) Total
<b>2a</b> Lobbying nontaxable amount					
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					
<b>c</b> Total lobbying expenditures					
<b>d</b> Grassroots nontaxable amount					
<b>e</b> Grassroots ceiling amount (150% of line 2d, column (e))					
<b>f</b> Grassroots lobbying expenditures					

**Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.	(a)		(b)
	Yes	No	Amount
<b>1</b> During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
<b>a</b> Volunteers? .....	X		
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? ..	X		
<b>c</b> Media advertisements? .....	X		113,307.
<b>d</b> Mailings to members, legislators, or the public? .....		X	
<b>e</b> Publications, or published or broadcast statements? .....		X	
<b>f</b> Grants to other organizations for lobbying purposes? .....	X		286,900.
<b>g</b> Direct contact with legislators, their staffs, government officials, or a legislative body? .....	X		219,462.
<b>h</b> Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? .....	X		3,034.
<b>i</b> Other activities? .....		X	
<b>j</b> Total. Add lines 1c through 1i .....			622,703.
<b>2a</b> Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? .....		X	
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912 .....			
<b>c</b> If "Yes," enter the amount of any tax incurred by organization managers under section 4912 .....			
<b>d</b> If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? .....			

**Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

	Yes	No
<b>1</b> Were substantially all (90% or more) dues received nondeductible by members? .....	1	
<b>2</b> Did the organization make only in-house lobbying expenditures of \$2,000 or less? .....	2	
<b>3</b> Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year? .....	3	

**Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."**

<b>1</b> Dues, assessments and similar amounts from members .....	1	
<b>2</b> Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
<b>a</b> Current year .....	2a	
<b>b</b> Carryover from last year .....	2b	
<b>c</b> Total .....	2c	
<b>3</b> Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues .....	3	
<b>4</b> If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? .....	4	
<b>5</b> Taxable amount of lobbying and political expenditures (see instructions) .....	5	

**Part IV Supplemental Information**

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions); and Part II-B, line 1. Also, complete this part for any additional information.

**PART II-B, LINE 1, LOBBYING ACTIVITIES:**

THE LOBBYING WORK OF THE NATIONAL WILDLIFE FEDERATION ADVANCES THE TAX-EXEMPT PURPOSES OF THE ORGANIZATION FOCUSING ON THE CONSERVATION, PROTECTION AND RESTORATION OF LAND, WATER AND WILDLIFE AS WELL AS CONNECTING CHILDREN AND FAMILIES TO NATURE. THE NATIONAL WILDLIFE FEDERATION DEVOTED \$622,703.57 OF ITS EXEMPT PURPOSE EXPENDITURES

**Part IV** Supplemental Information (continued)

ATTEMPTING TO INFLUENCE LEGISLATION IN FISCAL YEAR 2020.

NATIONAL WILDLIFE FEDERATION HELPED ADVANCE THE FOLLOWING INITIATIVES:

- A NEW, DEDICATED FEDERAL FUNDING STREAM FOR STATE FISH AND WILDLIFE AGENCIES TO ENGAGE IN PROACTIVE CONSERVATION WORK THAT HELPS PREVENT SPECIES FROM BEING LISTED AS THREATENED OR ENDANGERED. HABITAT LOSS, CLIMATE CHANGE, INVASIVE SPECIES AND EMERGING DISEASES HAVE ALL TAKEN A TOLL ON OUR NATION'S WILDLIFE. TODAY, ONE-THIRD OF ALL U.S. WILDLIFE SPECIES ARE AT INCREASED RISK OF EXTINCTION. BY WORKING WITH BOTH DEMOCRATS AND REPUBLICANS, THE NATIONAL WILDLIFE FEDERATION AND ITS STATE AND TERRITORIAL AFFILIATES WORKED TO ADVANCE CRITICAL LEGISLATION FOR WILDLIFE CONSERVATION, INCLUDING MULTIPLE BIPARTISAN BILLS THAT PROTECT AND RESTORE OUR PUBLIC LANDS, WATER, WILDLIFE HABITAT, AND WORKING LANDS. WE ALSO ADVANCED A BOLD VISION FOR RECOVERING AMERICA'S WILDLIFE THAT IS GAINING BIPARTISAN SUPPORT IN CONGRESS - A BILL THAT IS CRITICAL TO ENACT IF WE ARE SERIOUS ABOUT SAVING THOUSANDS OF AT-RISK SPECIES;

- PROPER IMPLEMENTATION OF WILDLIFE-FRIENDLY FARM BILL CONSERVATION PROGRAMS;

- BILLS THAT SEEK TO BOTH BETTER IDENTIFY AND PRESERVE EXISTING ROUTES THAT WILDLIFE TRAVEL AND CONNECT FRAGMENTED HABITAT;

- THE ADOPTION OF NATURAL INFRASTRUCTURE SOLUTIONS AND CREATING MORE TRANSPARENCY IN THE ARMY CORPS OF ENGINEERS;

- REAUTHORIZATION OF KEY WATER INFRASTRUCTURE PROGRAMS WITH

**Part IV** Supplemental Information (continued)

IMPROVEMENTS TO BETTER SERVE LOW-INCOME COMMUNITIES;

- THE REFORM OF THE NATIONAL FLOOD INSURANCE PROGRAM (NFIP) TO PROVIDE A FAIRER RETURN FOR TAXPAYERS AND BETTER PROTECT OUR VULNERABLE COASTLINES AND WETLANDS;

- STRONGER WILDFIRE RESILIENCE MEASURES, INCLUDING FOREST MANAGEMENT;

- POLICIES THAT SUPPORT AN EQUITABLE TRANSITION FOR FOSSIL-FUEL DEPENDENT COMMUNITIES, INCLUDING ECONOMIC REDEVELOPMENT AND RECLAMATION OF DEGRADED LAND AND WATER;

- PERMANENT FULL FUNDING FOR THE LAND AND WATER CONSERVATION FUND, WHICH SUPPORTS COMMUNITIES ACROSS AMERICA, SECURES ACCESS TO RECREATION, AND PROTECTS VALUABLE WILDLIFE HABITAT;

- FUTURE-FOCUSED, COMPREHENSIVE POLICIES TO ADDRESS AMERICA'S CRUMBLING BUILT AND NATURAL INFRASTRUCTURE, INCLUDING COASTAL RESILIENCE PROJECTS AND REFORESTATION;

- THE REFORM OF THE RENEWABLE FUELS STANDARD IN WAYS THAT WOULD BETTER PROTECT WILDLIFE HABITAT IN THE FACE OF A CORN ETHANOL EXPANSION, INCLUDING BY PROMOTING ADVANCED BIOFUELS;

- EXTENSIONS OF TAX CREDITS FOR WIND POWER, SOLAR ENERGY, ENERGY EFFICIENCY, AND BATTERY STORAGE, AS WELL AS REVISIONS TO THE TAX CODE THAT WOULD FACILITATE OUR TRANSITION TO A ZERO-EMISSION ECONOMY FOR THE BENEFIT OF PEOPLE AND WILDLIFE ALIKE;

**Part IV** Supplemental Information (continued)

- ZERO- AND LOW-CARBON ELECTRICITY GENERATION INCENTIVIZED THROUGH A CLIMATE-SMART TECHNOLOGY NEUTRAL TAX CREDIT;

- FEDERAL INVESTMENT FOR CARBON CAPTURE AND UTILIZATION RESEARCH, USAGE, AND STORAGE;

- THE PROTECTION OF OUR NATION'S PUBLIC LANDS, WATERS, AND TREASURED NATURAL AREAS;

- A NEW LEGISLATIVE PROPOSAL TO CREATE A NATIONAL GRASSLANDS CONSERVATION STRATEGY TO CONSERVE AND RESTORE DWINDLING NATIVE GRASSLAND - OUR MOST IMPERILED ECOSYSTEM - AND PREVENT FURTHER LOSSES.

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019 Open to Public Inspection

Name of the organization: NATIONAL WILDLIFE FEDERATION; Employer identification number: 53-0204616

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include total number at end of year, aggregate value of contributions, grants, and end of year, and two yes/no questions about donor property and grant fund usage.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include purpose of easements, details of conservation contributions (2a-2d), number of modified easements, states where located, monitoring policy, staff hours, expenses, and requirements of section 170(h)(4)(B)(i).

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include reporting requirements for art and historical treasures, and amounts for revenue and assets.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule D (Form 990) 2019

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a  Public exhibition
  - b  Scholarly research
  - c  Preservation for future generations
  - d  Loan or exchange program
  - e  Other \_\_\_\_\_
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:
- |                                 | Amount |
|---------------------------------|--------|
| c Beginning balance             | 1c     |
| d Additions during the year     | 1d     |
| e Distributions during the year | 1e     |
| f Ending balance                | 1f     |
- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?  Yes  No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

**Part V Endowment Funds.** Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	12,553,489.	14,567,489.	12,828,801.	12,697,190.	10,411,012.
b Contributions	416,426.		1,790,407.	156,945.	2,286,178.
c Net investment earnings, gains, and losses	84,687.	11,351.	52,303.	94,101.	46,304.
d Grants or scholarships					
e Other expenditures for facilities and programs	23,496.	2,025,351.	104,022.	119,435.	46,304.
f Administrative expenses					
g End of year balance	13,031,106.	12,553,489.	14,567,489.	12,828,801.	12,697,190.

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment  57.19 %
  - b Permanent endowment  42.10 %
  - c Term endowment  .71 %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- |   | Yes | No |
|---|-----|----|
| (i) Unrelated organizations   |     | X  |
| (ii) Related organizations  |     | X  |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? <input type="checkbox"/> | 3b  |    |

4 Describe in Part XIII the intended uses of the organization's endowment funds.

**Part VI Land, Buildings, and Equipment.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		4,636,639.		4,636,639.
b Buildings		12,780,638.	4,995,099.	7,785,539.
c Leasehold improvements		1,563,994.	501,596.	1,062,398.
d Equipment		12,443,849.	10,417,158.	2,026,691.
e Other		1,121,884.	432,639.	689,245.
<b>Total.</b> Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				16,200,512.

**Part VII Investments - Other Securities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A) INSTITUTIONAL COMINGLED		
(B) FUNDS	22,004,032.	END-OF-YEAR MARKET VALUE
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
<b>Total.</b> (Col. (b) must equal Form 990, Part X, col. (B) line 12.)	22,004,032.	

**Part VIII Investments - Program Related.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
<b>Total.</b> (Col. (b) must equal Form 990, Part X, col. (B) line 13.)		

**Part IX Other Assets.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) INTEREST RECEIVABLE	11,656.
(2) CHARITABLE REMAINDER TRUSTS	559,115.
(3) CHARITABLE REMAINDER ANNUITIES	5,578,240.
(4) POSTAGE ADVANCES	252,333.
(5) INTEREST IN PERPETUAL TRUST	4,502,797.
(6) DEPOSITS	112,010.
(7) OTHER ASSETS	247,117.
(8)	
(9)	
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 15.)	11,263,268.

**Part X Other Liabilities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) ACCRUED PENSION EXPENSE	7,824,479.
(3) POST-RETIREMENT BENEFITS RESERVE	6,274,008.
(4) ANNUITY AND OTHER RESERVES	3,222,374.
(5)	
(6)	
(7)	
(8)	
(9)	
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 25.)	17,320,861.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ...

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	92,582,541.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Net unrealized gains (losses) on investments	2a	4,597,956.	
b	Donated services and use of facilities	2b	1,194,462.	
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d	4,634,171.	
e	Add lines 2a through 2d	2e		10,426,589.
3	Subtract line 2e from line 1	3		82,155,952.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	312,990.	
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b	4c		312,990.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5		82,468,942.

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	95,087,653.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a	1,194,462.	
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d	3,055,937.	
e	Add lines 2a through 2d	2e		4,250,399.
3	Subtract line 2e from line 1	3		90,837,254.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	312,990.	
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b	4c		312,990.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5		91,150,244.

**Part XIII Supplemental Information.**

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

**PART V, LINE 4:**

ENDOWMENT FUNDS ABOVE SUPPORT NATIONAL WILDLIFE FEDERATION'S CONSERVATION EDUCATION PROGRAMS AND ARE HELD IN ACCORDANCE WITH EACH DONOR'S STIPULATIONS AND WISHES CONCERNING VARIOUS ENVIRONMENTAL ISSUES. THE AMOUNT ABOVE ALSO CONTAINS INTERNALLY DESIGNATED FUNDS.

**PART X, LINE 2:**

THE FEDERATION REVIEWS AND ASSESSES ALL ACTIVITIES ANNUALLY TO IDENTIFY ANY CHANGES IN THE SCOPE OF THE ACTIVITIES AND REVENUE SOURCES AND THE TAX TREATMENT THEREOF TO IDENTIFY ANY UNCERTAINTY IN INCOME TAXES. FOR THE YEARS ENDED AUGUST 31, 2020 AND 2019, MANAGEMENT DID NOT IDENTIFY ANY UNCERTAINTY IN INCOME TAXES REQUIRING RECOGNITION OR DISCLOSURE IN THESE

**Part XIII** Supplemental Information (continued)

FINANCIAL STATEMENTS.

PART XI, LINE 2D - OTHER ADJUSTMENTS:

RENTAL EXPENSES	117,519.
COST OF GOODS SOLD	2,938,418.
CHANGE IN SPLIT INTEREST AGREEMENTS	472,519.
PENSION AND POST RETIREMENT MARKET ADJUSTMENT	1,105,715.
TOTAL TO SCHEDULE D, PART XI, LINE 2D	4,634,171.

PART XII, LINE 2D - OTHER ADJUSTMENTS:

RENTAL EXPENSES	117,519.
COST OF GOODS SOLD	2,938,418.
TOTAL TO SCHEDULE D, PART XII, LINE 2D	3,055,937.



**Part II** Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SOUTH AMERICA	DEFORESTATION	225,652.	WIRE	0.		CASH
		SOUTH AMERICA	DEFORESTATION	109,177.	WIRE	0.		CASH
		SOUTH AMERICA	DEFORESTATION	91,580.	WIRE	0.		CASH
		NORTH AMERICA	ENVIRONMENTAL EDUCATION	25,000.	WIRE	0.		CASH
		SOUTH AMERICA	DEFORESTATION	20,000.	WIRE	0.		CASH
		EUROPE (INCLUDING ICELAND & GREENLAND)	DEFORESTATION	19,562.	WIRE	0.		CASH

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ..... **6**

3 Enter total number of other organizations or entities ..... **0**



**Part IV Foreign Forms**

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* .....  Yes  No
- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)* .....  Yes  No
- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)* .....  Yes  No
- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)* .....  Yes  No
- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* .....  Yes  No
- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)* .....  Yes  No

Schedule F (Form 990) 2019

**Part V Supplemental Information**

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

**PART I, LINE 2:**

THE FEDERATION ASSESSES WHETHER ANY FOREIGN ENTITIES ARE CHARITABLE ORGANIZATIONS WITH A SIMILAR MISSION TO THE FEDERATION AND CAPABLE OF MEETING THE DELIVERABLES TO ACCOMPLISH OUR MISSION. WE ASK FOR PROPOSALS FROM GRANTEES AND ONCE WE ARE SATISFIED, WE ENGAGE IN WRITTEN AGREEMENTS AND CAREFULLY MONITOR THE GRANTEE TO ENSURE DELIVERABLES AND MILESTONES ARE MET SO THAT THE OVERALL MISSION OBJECTIVES ARE ACCOMPLISHED. THE FEDERATION STAFF ROUTINELY ALSO WORK ALONG WITH GRANTEES TO MONITOR PROGRESS IN ADDITION TO REQUIRING REGULAR REPORTS BY THE GRANTEES.

**PART I, LINE 3:**

FOREIGN EXPENDITURES ARE ACCOUNTED FOR ON THE ACCRUAL BASIS.

**PART II, LINE 1:**

FOREIGN GRANTS ARE ACCOUNTED FOR ON THE ACCRUAL BASIS.

**COPY**

**SCHEDULE G**  
**(Form 990 or 990-EZ)**

**Supplemental Information Regarding Fundraising or Gaming Activities**

OMB No. 1545-0047

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

**2019**

Department of the Treasury  
Internal Revenue Service

▶ Attach to Form 990 or Form 990-EZ.

Open to Public Inspection

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

Name of the organization **NATIONAL WILDLIFE FEDERATION** Employer identification number **53-0204616**

**Part I Fundraising Activities.** Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- a  Mail solicitations
- b  Internet and email solicitations
- c  Phone solicitations
- d  In-person solicitations
- e  Solicitation of non-government grants
- f  Solicitation of government grants
- g  Special fundraising events

2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?  Yes  No

b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
TELEFUND - 545 W. JUANITA AVENUE, MESA, AZ 85210	TELEMARKETING		X	25,459.	27,179.	-1,720.
THE HERITAGE COMPANY, INC. - 2402 WILDWOOD AVENUE,	TELEMARKETING		X	13,226.	23,917.	-10,691.
DONOR SERVICES GROUP, INC. - 6715 SUNSET BOULEVARD,	TELEMARKETING		X	6,429.	22,075.	-15,646.
MDS COMMUNICATIONS - 186 LINCOLN STREET, STE 100,	TELEMARKETING		X	613.	15,876.	-15,263.
AMERGENT, INC. - 9 CENTENNIAL DRIVE, PEABODY, MA 01960	FUNDRAISING CONSULTANTS		X	0.	206,677.	-206,677.
INNOVAIRRE STUDIOS, INC. - 9200 RUMSEY ROAD, SUITE 100,	FUNDRAISING CONSULTANTS		X	0.	155,083.	-155,083.
<b>Total</b>				45,727.	450,807.	-405,080.

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

AL, AK, AR, CA, CO, CT, DC, FL, GA, HI, IL, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WV, WI

**Part II Fundraising Events.** Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		(event type)	(event type)	(total number)	(add col. (a) through col. (c))
Revenue	1	Gross receipts .....			
	2	Less: Contributions .....			
	3	Gross income (line 1 minus line 2) .....			
Direct Expenses	4	Cash prizes .....			
	5	Noncash prizes .....			
	6	Rent/facility costs .....			
	7	Food and beverages .....			
	8	Entertainment .....			
	9	Other direct expenses .....			
	10	Direct expense summary. Add lines 4 through 9 in column (d) .....			
11	Net income summary. Subtract line 10 from line 3, column (d) .....				

**Part III Gaming.** Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
		1	Gross revenue .....		
Direct Expenses	2	Cash prizes .....			
	3	Noncash prizes .....			
	4	Rent/facility costs .....			
	5	Other direct expenses .....			
6	Volunteer labor .....	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
7	Direct expense summary. Add lines 2 through 5 in column (d) .....				
8	Net gaming income summary. Subtract line 7 from line 1, column (d) .....				

9 Enter the state(s) in which the organization conducts gaming activities: \_\_\_\_\_

a Is the organization licensed to conduct gaming activities in each of these states?  Yes  No

b If "No," explain: \_\_\_\_\_

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year?  Yes  No

b If "Yes," explain: \_\_\_\_\_

- 11 Does the organization conduct gaming activities with nonmembers?  Yes  No
- 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming?  Yes  No
- 13 Indicate the percentage of gaming activity conducted in:
 

a The organization's facility	13a	%
b An outside facility	13b	%
- 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ \_\_\_\_\_

Address ▶ \_\_\_\_\_

- 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?  Yes  No
- b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ \_\_\_\_\_ and the amount of gaming revenue retained by the third party ▶ \$ \_\_\_\_\_
- c If "Yes," enter name and address of the third party:

Name ▶ \_\_\_\_\_

Address ▶ \_\_\_\_\_

16 Gaming manager information:

Name ▶ \_\_\_\_\_

Gaming manager compensation ▶ \$ \_\_\_\_\_

Description of services provided ▶ \_\_\_\_\_

- Director/officer
- Employee
- Independent contractor

17 Mandatory distributions:

- a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?  Yes  No
- b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ \_\_\_\_\_

**Part IV Supplemental Information.** Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

**SCHEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISERS:**

(I) NAME OF FUNDRAISER: THE HERITAGE COMPANY, INC.

(I) ADDRESS OF FUNDRAISER: 2402 WILDWOOD AVENUE, SHERWOOD, AR 72120

(I) NAME OF FUNDRAISER: DONOR SERVICES GROUP, INC.

(I) ADDRESS OF FUNDRAISER: 6715 SUNSET BOULEVARD, HOLLYWOOD, CA 90028

(I) NAME OF FUNDRAISER: MDS COMMUNICATIONS

**Part IV** Supplemental Information (continued)

(I) ADDRESS OF FUNDRAISER: 186 LINCOLN STREET, STE 100, BOSTON, MA 02111

(I) NAME OF FUNDRAISER: INNOVAIRRE STUDIOS, INC.

(I) ADDRESS OF FUNDRAISER: 9200 RUMSEY ROAD, SUITE 100, COLUMBIA, MD 21045

**SCHEDULE I  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**  
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ **Attach to Form 990.**

▶ **Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.**

OMB No. 1545-0047

**2019**

**Open to Public  
Inspection**

Name of the organization **NATIONAL WILDLIFE FEDERATION** Employer identification number **53-0204616**

**Part I General Information on Grants and Assistance**

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  **Yes**  **No**
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

**Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments.** Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

<b>1 (a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC section (if applicable)	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of noncash assistance	<b>(h)</b> Purpose of grant or assistance
NATIONAL AUDUBON SOCIETY, INC. 225 VARICK STREET, 7TH FLOOR NEW YORK, NY 10014	13-1624102	501(C)(3)	544,452.	0.			CONSERVATION ASSISTANCE
WILDLIFE INFORMATION CENTER, INC. 8844 PAINT MILL ROAD, PO BOX 198 SLATINGTON, PA 18080	22-2741693	501(C)(3)	444,339.	0.			CONSERVATION ASSISTANCE
UNIVERSITY OF WISCONSIN 21 N. PARK STREET, SUITE 6401 MADISON, WI 53715	39-6006492	N/A	330,022.	0.			CONSERVATION ASSISTANCE
NEVADA WILDLIFE FEDERATION, INC. P.O. BOX 71238 RENO, NV 89570	23-7088184	501(C)(3)	135,702.	0.			CONSERVATION ASSISTANCE
CENTER FOR AQUATIC SCIENCES 1 RIVERSIDE DRIVE CAMDEN, NJ 08103	52-1647018	501(C)(3)	129,224.	0.			CONSERVATION ASSISTANCE
NATIONAL PARK SERVICE, SANTA MONICA MOUNTAINS NATIONAL RECREATION AREA - 401 W. HILLCREST DRIVE - THOUSAND OAKS, CA 91360	53-0197094	N/A	124,586.	0.			CONSERVATION ASSISTANCE

- 2** Enter total number of section 501(c)(3) and government organizations listed in the line 1 table **104.**
- 3** Enter total number of other organizations listed in the line 1 table **5.**

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2019)

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
VIRGINIA CONSERVATION NETWORK 409 E. MAIN STREET, #201 RICHMOND, VA 23219	51-0198762	501(C)(3)	122,850.	0.			CONSERVATION ASSISTANCE
CLIMATE ADVISERS TRUST 1320 19TH ST NW, SUITE 300 WASHINGTON, DC 20036	82-3342907	501(C)(4)	117,970.	0.			CONSERVATION ASSISTANCE
CITIZENS FOR PENNSYLVANIA'S FUTURE 610 N. THIRD STREET HARRISBURG, PA 17101	31-1607866	501(C)(3)	117,500.	0.			CONSERVATION ASSISTANCE
NEW JERSEY AUDUBON SOCIETY 9 HARDCRABBLE ROAD BERNARDSVILLE, NJ 07924	22-1539642	501(C)(3)	113,802.	0.			CONSERVATION ASSISTANCE
OHIO ENVIRONMENTAL COUNCIL 1145 CHESAPEAKE AVENUE, SUITE I COLUMBUS, OH 43212	31-0805578	501(C)(3)	78,000.	0.			CONSERVATION ASSISTANCE
MOUNTAINS RECREATION AND CONSERVATION AUTHORITY - 570 W. AVENUE 26, SUITE 100 - LOS ANGELES, CA 90065	77-0112367	N/A	76,000.	0.			CONSERVATION ASSISTANCE
WEST VIRGINIA RIVERS COALITION, INC. - 3501 MACCORKLE AVE. SE #129 - CHARLESTON, WV 25304	52-1736621	501(C)(3)	75,400.	0.			CONSERVATION ASSISTANCE
THE PENNSYLVANIA HORTICULTURAL SOCIETY - 100 N. 20TH STREET, 5TH FLOOR - PHILADELPHIA, PA 19103	23-1352265	501(C)(3)	74,816.	0.			CONSERVATION ASSISTANCE
BERKS NATURE 575 SAINT BERNARDINE ST READING, PA 19607	23-1966295	501(C)(3)	70,278.	0.			CONSERVATION ASSISTANCE

Schedule I (Form 990)

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GREENLATINOS 801 PENNSYLVANIA AVE, NW, #1010 WASHINGTON, DC 20004	26-3386082	501(C)(3)	67,000.	0.			CONSERVATION ASSISTANCE
ARIZONA WILDLIFE FEDERATION 2419 S. CATARINA MESA, AZ 85202	86-0076994	501(C)(3)	64,810.	0.			CONSERVATION ASSISTANCE
NEW JERSEY CONSERVATION FOUNDATION 170 LONGVIEW ROAD FAR HILLS, NJ 07931	22-6065456	501(C)(3)	57,379.	0.			CONSERVATION ASSISTANCE
DELAWARE NATURE SOCIETY P.O. BOX 700, 3511 BARLEY MILL ROAD HOCKESSIN, DE 19707	51-6018321	501(C)(3)	57,186.	0.			CONSERVATION ASSISTANCE
ASSOCIATION OF NORTHWEST STEELHEADERS, INC. - 6641 SE LAKE ROAD - MILWAUKIE, OR 97222	91-1031100	501(C)(3)	54,530.	0.			CONSERVATION ASSISTANCE
MISSISSIPPI WILDLIFE FEDERATION 2630 RIDGEWOOD ROAD, SUITE C JACKSON, MS 39216	64-0509531	501(C)(3)	45,000.	0.			CONSERVATION ASSISTANCE
NATIONAL BLACK CAUCUS OF STATE LEGISLATORS - 444 N. CAPITOL STREET NW, SUITE 522 - WASHINGTON, DC 20001	52-1218832	501(C)(3)	45,000.	0.			CONSERVATION ASSISTANCE
NATURAL RESOURCES COUNCIL OF MAINE 3 WADE STREET AUGUSTA, ME 04330	01-0270690	501(C)(3)	44,600.	0.			CONSERVATION ASSISTANCE
ENVIRONMENT FLORIDA RESEARCH AND POLIC CENTER, INC. - 3110 N. 1ST AVENUE - ST PETERSBURG, FL 33713	20-5308250	501(C)(3)	44,000.	0.			CONSERVATION ASSISTANCE

Schedule I (Form 990)

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HERITAGE CONSERVANCY 85 OLD DUBLIN PIKE DOYLESTOWN, PA 18901	23-6296515	501(C)(3)	42,909.	0.			CONSERVATION ASSISTANCE
WISCONSIN WILDLIFE FEDERATION, INC. - 1540 W. JAMES STREET, SUITE 500 - COLUMBUS, WI 53925	39-1095827	501(C)(3)	40,000.	0.			CONSERVATION ASSISTANCE
SOUTHEAST ALASKA CONSERVATION COUNCIL - 2207 JORDAN AVENUE - JUNEAU, AK 99801	92-0062992	501(C)(3)	39,500.	0.			CONSERVATION ASSISTANCE
JOHN BARTRAM ASSOCIATION 5400 LINDBERGH BOULEVARD PHILADELPHIA, PA 19143	23-7393771	501(C)(3)	39,199.	0.			CONSERVATION ASSISTANCE
PRAIRIE RIVERS NETWORK 1605 S. STATE STREET, SUITE 1 CHAMPAIGN, IL 61820	37-6085905	501(C)(3)	39,050.	0.			CONSERVATION ASSISTANCE
SOUTH CAROLINA WILDLIFE FED. 215 PICKENS STREET COLUMBIA, SC 29205	57-0602549	501(C)(3)	35,990.	0.			CONSERVATION ASSISTANCE
FRIENDS OF THE HEINZ WILDLIFE REFUGE AT TINICUM - P.O. BOX 333 - FOLCROFT, PA 19032	23-2889425	501(C)(3)	33,726.	0.			CONSERVATION ASSISTANCE
THE SIERRA CLUB 85 SECOND STREET, 2ND FLOOR SAN FRANCISCO, CA 94105	94-1153307	501(C)(4)	33,350.	0.			CONSERVATION ASSISTANCE
AMERICAN SUSTAINABLE BUSINESS INSTITUTE - 1140 3RD STREET, FLOOR 2 - WASHINGTON, DC 20002	45-2384297	501(C)(3)	32,000.	0.			CONSERVATION ASSISTANCE

Schedule I (Form 990)

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TEXAS CONSERVATION ALLIANCE P.O. BOX 822554 DALLAS, TX 75382	23-7112618	501(C)(3)	30,908.	0.			CONSERVATION ASSISTANCE
DUCKS UNLIMITED, INC. 1 WATERFOWL WAY MEMPHIS, TN 38120	13-5643799	501(C)(3)	30,000.	0.			CONSERVATION ASSISTANCE
LOUISIANA WILDLIFE FEDERATION P.O. BOX 65239 BATON ROUGE, LA 70896	72-0445638	501(C)(3)	29,415.	0.			CONSERVATION ASSISTANCE
COASTAL STATES STEWARDSHIP 444 N. CAPITOL STREET, NW, #638 WASHINGTON, DC 20001	20-2790697	501(C)(3)	28,833.	0.			CONSERVATION ASSISTANCE
FUND FOR THE WATER WORKS 640 WATER WORKS DRIVE PHILADELPHIA, PA 19130	91-1882472	501(C)(3)	28,717.	0.			CONSERVATION ASSISTANCE
GEORGIA WILDLIFE FEDERATION 11600 HAZELBRAND ROAD COVINGTON, GA 30014	58-0676737	501(C)(3)	28,050.	0.			CONSERVATION ASSISTANCE
WYOMING WILDLIFE FEDERATION P.O. BOX 1312 LANDER, WY 82520	23-7002578	501(C)(3)	27,500.	0.			CONSERVATION ASSISTANCE
CLARK FORK COALITION P.O. BOX 7593 MISSOULA, MT 59807	36-3428665	501(C)(3)	27,019.	0.			CONSERVATION ASSISTANCE
WATERSHED INSTITUTE, INC. 31 TITUS MILL ROAD PENNINGTON, NJ 08534	21-0649717	501(C)(3)	25,601.	0.			CONSERVATION ASSISTANCE

Schedule I (Form 990)

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GLOBAL ROUNDTABLE FOR SUSTAINABLE BEEF - 13570 MEADOWGRASS DRIVE, SUITE 201 - COLORADO SPRINGS, CO 80921	90-0925290	501(C)(5)	25,000.	0.			CONSERVATION ASSISTANCE
SOCIEDAD ORNITOLOGICA P.O. BOX 195166 SAN JUAN, PR 00919	66-0588842	501(C)(3)	25,000.	0.			CONSERVATION ASSISTANCE
HOUSTON INDEPENDENT SCHOOL DISTRICT - 4400 W. 18TH STREET - HOUSTON, TX 77092	74-6001255	N/A	24,570.	0.			CONSERVATION ASSISTANCE
CITY OF AUSTIN P.O. BOX 2920 AUSTIN, TX 78768	74-6000085	N/A	23,279.	0.			CONSERVATION ASSISTANCE
UTAH WILDLIFE FEDERATION 5396 S WILLOW LANE APT A MURRAY, UT 84107	85-2304831	501(C)(3)	22,500.	0.			CONSERVATION ASSISTANCE
UNIVERSITY OF WYOMING 1000 E. UNIVERSITY AVENUE LARAMIE, WY 82071	83-6000331	N/A	21,611.	0.			CONSERVATION ASSISTANCE
INSTITUTE FOR CONSERVATION LEADERSHIP - 7000 CARROLL AVENUE, SUITE 200-14 - TAKOMA PARK, MD 20912	52-1708211	501(C)(3)	21,000.	0.			CONSERVATION ASSISTANCE
AUSTIN INDEPENDENT SCHOOL DISTRICT 1111 W. 6TH STREET, SUITE A370 AUSTIN, TX 78703	74-6000064	N/A	20,555.	0.			CONSERVATION ASSISTANCE
CLEAN WISCONSIN, INC. 634 W. MAIN STREET #300 MADISON, WI 53703	39-1413448	501(C)(3)	20,000.	0.			CONSERVATION ASSISTANCE

Schedule I (Form 990)

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MINNESOTA ENVIRONMENTAL PARTNERSHIP - 546 RICE STREET, SUITE 100 - ST. PAUL, MN 55103	41-1986433	501(C)(3)	20,000.	0.			CONSERVATION ASSISTANCE
AUDUBON NEW YORK 2 THIRD STREET, SUITE 480 TROY, NY 12180	13-1624102	501(C)(3)	20,000.	0.			CONSERVATION ASSISTANCE
MARYLAND LEAGUE OF CONSERVATION VOTERS EDUCATION FUND - 30 WEST STREET, SUITE C - ANNAPOLIS, MD 21401	52-2210858	501(C)(3)	20,000.	0.			CONSERVATION ASSISTANCE
FRIENDS OF THE UPPER DELAWARE RIVER - 158 E. FRONT STREET - HANCOCK, NY 13783	20-0337027	501(C)(3)	19,250.	0.			CONSERVATION ASSISTANCE
TROUT UNLIMITED, INC. 1777 N. KENT ST, #100 ARLINGTON, VA 22209	38-1612715	501(C)(3)	18,519.	0.			CONSERVATION ASSISTANCE
IDAHO WILDLIFE FEDERATION P.O. BOX 6462 BOISE, ID 83707	23-7039340	501(C)(3)	18,000.	0.			CONSERVATION ASSISTANCE
TOOKANY/TACONY-FRANKFORD WATERSHED PARTNERSHIP - 4500 WORTH STREET - PHILADELPHIA, PA 19124	75-3203091	501(C)(3)	16,766.	0.			CONSERVATION ASSISTANCE
FLORIDA WILDLIFE FEDERATION, INC. 2545 BLAIRSTONE PINES DRIVE TALLAHASSEE, FL 32601	59-1398265	501(C)(3)	16,307.	0.			CONSERVATION ASSISTANCE
MILWAUKEE WATER COMMONS, INC. 1836 W. FOND DU LAC AVENUE MILWAUKEE, MI 53205	83-2154946	501(C)(3)	15,000.	0.			CONSERVATION ASSISTANCE

Schedule I (Form 990)

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MINNESOTA CONSERVATION FEDERATION 542 SNELLING AVENUE S., #104 ST. PAUL, MN 55116	41-0808383	501(C)(3)	15,000.	0.			CONSERVATION ASSISTANCE
WE THE PEOPLE OF DETROIT P.O. BOX 7033 DETROIT, MI 48207	47-5123903	501(C)(3)	15,000.	0.			CONSERVATION ASSISTANCE
NATURE CONSERVANCY 4245 FAIRFAX DRIVE ARLINGTON, VA 22203	53-0242652	501(C)(3)	13,883.	0.			CONSERVATION ASSISTANCE
ENVIRONMENT AMERICA RESEARCH AND POLICY CENTER - 600 PENNSYLVANIA AVE, SE, #400 - WASHINGTON, DC 20003	13-4339865	501(C)(3)	13,000.	0.			CONSERVATION ASSISTANCE
POLICYLINK 1438 WEBSTER STREET, SUITE 303 OAKLAND, CA 94612	94-3297479	501(C)(3)	13,000.	0.			CONSERVATION ASSISTANCE
WYOMING WILD SHEEP FOUNDATION P.O. BOX 666 CODY, WY 82414	83-0264363	501(C)(3)	12,500.	0.			CONSERVATION ASSISTANCE
CLEAN WATER FUND 1444 I STREET, NW, SUITE 400 WASHINGTON, DC 20005	52-1043444	501(C)(3)	12,000.	0.			CONSERVATION ASSISTANCE
ENVIRONMENTAL LEAGUE OF MA. 15 COURT STREET, SUITE 1000 BOSTON, MA 02118	04-2760271	501(C)(3)	12,000.	0.			CONSERVATION ASSISTANCE
NORTHSIDE INDEPENDENT SCHOOL DISTRICT - 5900 EVERS ROAD - SAN ANTONIO, TX 78238	74-6015904	N/A	11,950.	0.			CONSERVATION ASSISTANCE

Schedule I (Form 990)

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

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SCHUYLKILL RIVER GREENWAY ASSOCIATION - 140 COLLEGE DRIVE - POTTSTOWN, PA 19464	23-2048152	501(C)(3)	11,675.	0.			CONSERVATION ASSISTANCE
NEW JERSEY LEAGUE OF CONSERVATION VOTERS EDUCATION FUND - 707 STATE RD, SUITE 223 - PRINCETON, NJ 08540	45-2995824	501(C)(3)	11,625.	0.			CONSERVATION ASSISTANCE
MICHIGAN UNITED CONSERVATION CLUBS 2101 WOOD STREET LANSING, MI 48912	38-0831862	501(C)(3)	11,000.	0.			CONSERVATION ASSISTANCE
NEW JERSEY LEAGUE OF CONSERVATION VOTERS - P.O. BOX 1237 - TRENTON, NJ 08607	27-2577440	501(C)(4)	11,000.	0.			CONSERVATION ASSISTANCE
VIRGIN ISLANDS CONSERVATION SOCIETY, INC. - 4126 ANNA'S RETREAT, SUITE 102 - ST. THOMAS, VI 00802	66-0464639	501(C)(3)	10,800.	0.			CONSERVATION ASSISTANCE
INDEPENDENCE SEAPORT MUSEUM 211 S. COLUMBUS BLVD PHILADELPHIA, PA 19106	23-1584971	501(C)(3)	10,333.	0.			CONSERVATION ASSISTANCE
COBBS CREEK COMMUNITY ENVIRONMENTAL EDUCATION CENTER - 700 COBBS CREEK PARKWAY - PHILADELPHIA, PA 19143	23-2705536	501(C)(3)	10,045.	0.			CONSERVATION ASSISTANCE
POCONO ENVIRONMENTAL EDUCATION CENTER - 538 EMERY ROAD - DINGMANS FERRY, PA 18328	23-2424742	501(C)(3)	10,045.	0.			CONSERVATION ASSISTANCE
TELLER WILDLIFE REFUGE, INC. P.O. BOX 548 CORVALLIS, MT 59828	81-0449101	501(C)(3)	10,000.	0.			CONSERVATION ASSISTANCE

Schedule I (Form 990)

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CITIZENS CAMPAIGN FUND FOR THE ENVIRONMENT, INC. - 225A MAIN STREET - FARMINGDALE, NY 11735	11-2983418	501(C)(3)	10,000.	0.			CONSERVATION ASSISTANCE
CHAMPAIGN COUNTY SOIL & WATER CONSERVATION DISTRICT - 2110 W. PARK COURT, STE C - CHAMPAIGN, IL 61821	37-0918769	501(C)(3)	10,000.	0.			CONSERVATION ASSISTANCE
NATURAL RESOURCES DEFENSE COUNCIL, INC. - 40 W. 20TH STREET - NEW YORK, NY 10011	13-2654926	501(C)(3)	10,000.	0.			CONSERVATION ASSISTANCE
YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN ATLANTA, INC - 569 MARTIN LUTHER KING JR DRIVE, NW - ATLANTA, GA 30314	58-0566253	501(C)(3)	10,000.	0.			CONSERVATION ASSISTANCE
DOUGLAS COUNTY SCHOOL DISTRICT RE 1 701 PRAIRIE HAWK DRIVE CASTLE ROCK, CO 80109	84-6011446	N/A	10,000.	0.			CONSERVATION ASSISTANCE
THE SCHUYLKILL CENTER FOR ENVIRONMENTAL EDUCATION - 8480 HAGYS MILL ROAD - PHILADELPHIA, PA 19128	23-1654975	501(C)(3)	9,518.	0.			CONSERVATION ASSISTANCE
MONTANA WILDLIFE FEDERATION P.O. BOX 1175 HELENA, MT 59624	81-0303948	501(C)(3)	9,290.	0.			CONSERVATION ASSISTANCE
JUNCTION COALITION P.O BOX 3185 TOLEDO, OH 43607	81-1449842	501(C)(3)	9,000.	0.			CONSERVATION ASSISTANCE
IOWA ASSOCIATION OF SOIL & WATER CONSERVATION DISTRICT COMMISSIONERS - 315 E. 5TH STREET, SUITE 134 - DES MOINES, IA 50309	42-6077181	501(C)(3)	8,900.	0.			CONSERVATION ASSISTANCE

Schedule I (Form 990)

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CITY OF COLUMBIA, MISSOURI 701 E. BROADWAY COLUMBIA, MO 65201	43-6000810	N/A	8,750.	0.			CONSERVATION ASSISTANCE
IOWA ENVIRONMENTAL COUNCIL 505 FIFTH AVENUE, SUITE 850 DES MOINES, IA 50309	42-1436090	501(C)(3)	8,500.	0.			CONSERVATION ASSISTANCE
THE OHIO STATE UNIVERSITY 1960 KENNY ROAD COLUMBUS, OH 43210	31-6025986	N/A	8,000.	0.			CONSERVATION ASSISTANCE
BLUEGREEN ALLIANCE FOUNDATION 2701 UNIVERSITY AE SE, SUITE 209 MINNEAPOLIS, MN 55414	20-3477309	501(C)(3)	8,000.	0.			CONSERVATION ASSISTANCE
ENVIRONMENTAL ADVOCATES OF NEW YORK - 353 HAMILTON STREET - ALBANY, NY 12210	22-2360736	501(C)(3)	8,000.	0.			CONSERVATION ASSISTANCE
CONSERVATION ACTION PROJECT 1616 E. WOOSTER STREET, #32 BOWLING GREEN, OH 43402	31-1544350	501(C)(3)	8,000.	0.			CONSERVATION ASSISTANCE
MINNESOTA SOIL HEALTH COALITION 1157 110TH AVENUE LUVURNE, MN 56156	83-3309795	501(C)(3)	8,000.	0.			CONSERVATION ASSISTANCE
WISCONSIN FARMERS UNION FOUNDATION, INC. - 117 W. SPRING STREET - CHIPPEWA FALLS, WI 54729	39-1854577	501(C)(3)	8,000.	0.			CONSERVATION ASSISTANCE
ILLINOIS STEWARDSHIP ALLIANCE 230 BROADWAY STREET, SUITE 200 SPRINGFIELD, IL 62701	37-6160476	501(C)(3)	8,000.	0.			CONSERVATION ASSISTANCE

Schedule I (Form 990)

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
EARLY CHILDHOOD COUNCIL LEADERSHIP ALLIANCE - 4891 INDEPENDENCE STREET, SUITE 140 - WHEAT RIDGE, CO 80033	46-1020675	501(C)(3)	7,500.	0.			CONSERVATION ASSISTANCE
NATIONAL RELIGIOUS PARTNERSHIP FOR THE ENVIRONMENT - 110 MARYLAND AVENUE, NE, #203 - WASHINGTON, DC 20002	13-6996770	501(C)(3)	7,500.	0.			CONSERVATION ASSISTANCE
ALABAMA RIVERS ALLIANCE, INC. 2014 6TH AVENUE N. BIRMINGHAM, AL 35203	63-1186023	501(C)(3)	7,500.	0.			CONSERVATION ASSISTANCE
KANKAKEE COUNTY SOIL AND WATER CONSERVATION DISTRICT - 685 LARRY POWER ROAD - BOURBONNAIS, IL 60914	36-2690299	N/A	7,100.	0.			CONSERVATION ASSISTANCE
YOUNG MEN'S CHRISTIAN ASSOCIATION OF CHICAGO - 1030 W. VAN BURENT STREET - CHICAGO, IL 60607	36-2179782	501(C)(3)	7,000.	0.			CONSERVATION ASSISTANCE
COASTAL STATES ORGANIZATION 50 F STREET, NW, SUITE 570 WASHINGTON, DC 20001	54-1124134	501(C)(4)	7,000.	0.			CONSERVATION ASSISTANCE
DALLAS INDEPENDENT SCHOOL DISTRICT 9400 N. CENTRAL EXPRESSWAY DALLAS, TX 75231	75-6001278	N/A	7,000.	0.			CONSERVATION ASSISTANCE
INDIANA WILDLIFE FEDERATION, INC. 708 E. MICHIGAN STREET INDIANAPOLIS, IN 46202	35-1058426	501(C)(3)	6,255.	0.			CONSERVATION ASSISTANCE
OSCODA PFAS FOUNDATION, INC. 5440 CORPORATE DRIVE, SUITE 250 TROY, MI 48098	84-3534949	501(C)(3)	6,000.	0.			CONSERVATION ASSISTANCE

Schedule I (Form 990)

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SUMMIT COUNTY PRESCHOOL P.O. BOX 631, 70 W. MAIN STREET FRISCO, CO 80443	84-0681886	501(C)(3)	6,000.	0.			CONSERVATION ASSISTANCE
WISCONSIN ENVIRONMENT RESEARCH AND POLICY CENTER, INC. - 912 WILLIAMSON STREET, 2ND FLOOR - MADISON, WI 53703	20-8727808	501(C)(3)	5,800.	0.			CONSERVATION ASSISTANCE
ARKANSAS WILDLIFE FEDERATION, INC. P.O. BOX 56380 LITTLE ROCK, AR 72215	71-6059226	501(C)(3)	5,645.	0.			CONSERVATION ASSISTANCE
OTSEGO COUNTY CONSERVATION ASSOCIATION, INC. - P.O. BOX 931 - COOPERSTOWN, NY 13326	23-7250655	501(C)(3)	5,494.	0.			CONSERVATION ASSISTANCE

**Part III** Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.  
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
GRAZING ALLOTMENT	5	356,362.	0.		

**Part IV** Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

THE FEDERATION PROVIDES ORGANIZATIONAL SUPPORT THROUGHOUT THE YEAR IN THE FORM OF GRANTS AND AWARDS. THIS SUPPORT IS GIVEN TO BOTH ORGANIZATIONS AND INDIVIDUALS WHOSE WORK WILL FURTHER BENEFIT THE MISSION OF NATIONAL WILDLIFE FEDERATION'S CONSERVATION AND EDUCATION PROGRAMS. FOR GRANTS THAT ARE SUB-AWARDS AND WHERE THE ORIGINAL FUNDS WERE GRANTED TO NATIONAL WILDLIFE FEDERATION, WE REQUIRE THE AWARDEE TO REPORT TO NATIONAL WILDLIFE FEDERATION ON HOW THE FUNDS ARE USED. IN CASES WHERE IT IS NATIONAL WILDLIFE FEDERATION FUNDS THAT ARE GIVEN OUT AS A GRANT, IT SPECIFIES IN

**Part IV** Supplemental Information

ITS AWARD LETTER TO GRANTEES THE REPORTING REQUIREMENTS ON THE USE OF THE FUNDS AND IN SOME CASES RESERVES THE RIGHT TO EXAMINE THE RECORDS ASSOCIATED WITH THE AWARD.

Multiple horizontal lines for supplemental information.

**SCHEDULE J  
(Form 990)**

**Compensation Information**

OMB No. 1545-0047

**2019**

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees  
 ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.  
 ▶ Attach to Form 990.  
 ▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

Department of the Treasury  
Internal Revenue Service

Name of the organization: **NATIONAL WILDLIFE FEDERATION**  
 Employer identification number: **53-0204616**

**Part I Questions Regarding Compensation**

**1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- |  |  |
|--|--|
| <input type="checkbox"/> First-class or charter travel             | <input type="checkbox"/> Housing allowance or residence for personal use   |
| <input type="checkbox"/> Travel for companions                     | <input type="checkbox"/> Payments for business use of personal residence   |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees     |
| <input type="checkbox"/> Discretionary spending account            | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

**b** If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain .....

**2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? .....

**3** Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- |  |   |
|--|---|
| <input checked="" type="checkbox"/> Compensation committee   | <input checked="" type="checkbox"/> Written employment contract                     |
| <input type="checkbox"/> Independent compensation consultant | <input type="checkbox"/> Compensation survey or study                               |
| <input type="checkbox"/> Form 990 of other organizations     | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

**4** During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment? .....
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan? .....
- c** Participate in, or receive payment from, an equity-based compensation arrangement? .....
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

**Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.**

**5** For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization? .....
- b** Any related organization? .....
- If "Yes" on line 5a or 5b, describe in Part III.

**6** For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization? .....
- b** Any related organization? .....
- If "Yes" on line 6a or 6b, describe in Part III.

**7** For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III .....

**8** Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III .....

**9** If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)? .....

	Yes	No
1a		
1b		
2		
3		
4a	X	
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2019

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

**Note:** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) COLLIN O' MARA PRESIDENT	(i)	305,703.	0.	38,404.	20,860.	27,308.	392,275.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) KEVIN J. COYLE VP EDUCATION & TRAINING	(i)	158,487.	0.	25,740.	13,049.	19,283.	216,559.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) KAREN L. WAGNER TREASURER	(i)	151,823.	0.	26,067.	12,607.	8,757.	199,254.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) DAWN RODNEY VP OF INNOVATION & CMO	(i)	179,844.	0.	2,928.	6,262.	10,000.	199,034.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) HILARY H. FALK VP REGIONAL CONSERVATION	(i)	150,906.	0.	8,471.	11,550.	26,406.	197,333.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) LAURA DANIEL-DAVIS VP CONSERVATION STRATEGY	(i)	153,880.	0.	18,017.	8,731.	10,418.	191,046.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) ANDREW P. BUCHSBAUM VP CONSERVATION ACTION	(i)	143,508.	0.	26,546.	8,989.	10,518.	189,561.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) ROBERT HARPER EXECUTIVE PUBLISHER	(i)	167,728.	0.	1,569.	0.	19,130.	188,427.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) SUSAN R. KADERKA REGIONAL EXECUTIVE DIRECTOR	(i)	137,597.	0.	27,808.	11,651.	10,537.	187,593.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) THOMAS H. SELLERS VP PHILANTHROPY	(i)	176,165.	0.	362.	0.	2,474.	179,001.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(11) AMANDA MCKNIGHT ASST SECRETARY	(i)	135,704.	0.	19,218.	11,478.	9,743.	176,143.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(12) SARAH LASKIN VP NATIONAL ADVOCACY CENTER	(i)	134,872.	0.	20,962.	7,875.	10,710.	174,419.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(13) BENJAMIN P. KOTA SECRETARY	(i)	150,832.	0.	5,045.	8,049.	10,276.	174,202.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(14) CYNTHIA M. GOLOS VP STRATEGIC BUSINESS OPS	(i)	159,990.	0.	507.	0.	10,441.	170,938.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(15) APRIL K. BOWEN AVP HUMAN RESOURCES	(i)	137,359.	0.	19,312.	10,598.	2,330.	169,599.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(16) JOHN E. ASHLEY ASST TREASURER - UNTIL 08/2020	(i)	105,029.	0.	27,213.	9,587.	25,635.	167,464.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

**Note:** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(17) MALEA STENZEL-GILLIGAN FORMER ASST SECRETARY	(i)	47,346.	0.	59,027.	2,790.	8,799.	117,962.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
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	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

**Part III** Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 4A:

DURING THE YEAR ENDED DECEMBER 31, 2019, MALEA STENZEL-GILLIGAN, FORMER ASSISTANT SECRETARY, RECEIVED SEVERANCE PAYMENTS TOTALING \$55,114.

**Supplemental Information on Tax-Exempt Bonds**

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.**  
▶ **Attach to Form 990.** ▶ **Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.**

Name of the organization **NATIONAL WILDLIFE FEDERATION** Employer identification number **53-0204616**

Part I	Bond Issues	SEE PART VI FOR COLUMN (F) CONTINUATIONS												
		(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer		(i) Pooled financing		
								Yes	No	Yes	No	Yes	No	
	<b>A</b>	FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY	91-1910090	30382EHG2	08/01/18	10106751.	REFINANCE BUILDING LOCATED	X		X				X
	<b>B</b>													
	<b>C</b>													
	<b>D</b>													

Part II	Proceeds									
		A		B		C		D		
	<b>1</b>	Amount of bonds retired	95,000.							
	<b>2</b>	Amount of bonds legally defeased	10,011,751.							
	<b>3</b>	Total proceeds of issue	10,106,751.							
	<b>4</b>	Gross proceeds in reserve funds								
	<b>5</b>	Capitalized interest from proceeds								
	<b>6</b>	Proceeds in refunding escrows								
	<b>7</b>	Issuance costs from proceeds	121,858.							
	<b>8</b>	Credit enhancement from proceeds								
	<b>9</b>	Working capital expenditures from proceeds								
	<b>10</b>	Capital expenditures from proceeds								
	<b>11</b>	Other spent proceeds								
	<b>12</b>	Other unspent proceeds								
	<b>13</b>	Year of substantial completion	2039							
			Yes	No	Yes	No	Yes	No	Yes	No
	<b>14</b>	Were the bonds issued as part of a refunding issue of tax-exempt bonds (or, if issued prior to 2018, a current refunding issue)?		X						
	<b>15</b>	Were the bonds issued as part of a refunding issue of taxable bonds (or, if issued prior to 2018, an advance refunding issue)?		X						
	<b>16</b>	Has the final allocation of proceeds been made?	X							
	<b>17</b>	Does the organization maintain adequate books and records to support the final allocation of proceeds?	X							

**Part III Private Business Use**

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
<b>1</b> Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds? .....		X						
<b>2</b> Are there any lease arrangements that may result in private business use of bond-financed property? .....		X						
<b>3a</b> Are there any management or service contracts that may result in private business use of bond-financed property? .....		X						
<b>b</b> If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
<b>c</b> Are there any research agreements that may result in private business use of bond-financed property? .....		X						
<b>d</b> If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property? .....								
<b>4</b> Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government .....								
<b>5</b> Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government .....								
<b>6</b> Total of lines 4 and 5 .....								
<b>7</b> Does the bond issue meet the private security or payment test? .....		X						
<b>8a</b> Has there been a sale or disposition of any of the bond-financed property to a non-governmental person other than a 501(c)(3) organization since the bonds were issued?		X						
<b>b</b> If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of .....								
<b>c</b> If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2? .....								
<b>9</b> Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2? .....	X							

**Part IV Arbitrage**

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
<b>1</b> Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? .....	X							
<b>2</b> If "No" to line 1, did the following apply?								
<b>a</b> Rebate not due yet? .....								
<b>b</b> Exception to rebate? .....								
<b>c</b> No rebate due? .....								
If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed .....								
<b>3</b> Is the bond issue a variable rate issue? .....		X						

**Part IV Arbitrage** (continued)

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
<b>4a</b> Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue? .....		X						
<b>b</b> Name of provider .....								
<b>c</b> Term of hedge .....								
<b>d</b> Was the hedge superintegrated? .....								
<b>e</b> Was the hedge terminated? .....								
<b>5a</b> Were gross proceeds invested in a guaranteed investment contract (GIC)? .....		X						
<b>b</b> Name of provider .....								
<b>c</b> Term of GIC .....								
<b>d</b> Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? .....								
<b>6</b> Were any gross proceeds invested beyond an available temporary period? .....		X						
<b>7</b> Has the organization established written procedures to monitor the requirements of section 148? .....	X							

**Part V Procedures To Undertake Corrective Action**

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation isn't available under applicable regulations? .....	X							

**Part VI Supplemental Information.** Provide additional information for responses to questions on Schedule K. See instructions

**SCHEDULE K, PART I, BOND ISSUES:**

(A) ISSUER NAME: FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY

(F) DESCRIPTION OF PURPOSE:

REFINANCE BUILDING LOCATED AT 11100 WILDLIFE CENTER DRIVE, RESTON, VA 2019

**SCHEDULE M  
(Form 990)**

**Noncash Contributions**

OMB No. 1545-0047

**2019**

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

- ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
- ▶ Attach to Form 990.
- ▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

Name of the organization: **NATIONAL WILDLIFE FEDERATION**  
Employer identification number: **53-0204616**

Part I Types of Property	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art - Works of art				
2 Art - Historical treasures				
3 Art - Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities - Publicly traded	X	34	779,991.	FMV
10 Securities - Closely held stock				
11 Securities - Partnership, LLC, or trust interests				
12 Securities - Miscellaneous				
13 Qualified conservation contribution - Historic structures				
14 Qualified conservation contribution - Other				
15 Real estate - Residential				
16 Real estate - Commercial				
17 Real estate - Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ( )				
26 Other ( )				
27 Other ( )				
28 Other ( )				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement **29**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?		X
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?	X	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		X
b If "Yes," describe in Part II.		
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2019

**Part II** **Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE M, PART I, COLUMN (B):

THIS COLUMN REPRESENTS THE NUMBER OF CONTRIBUTIONS OF DONATED STOCK.

Multiple horizontal lines for data entry.

**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

**2019**

Open to Public  
Inspection

Name of the organization

NATIONAL WILDLIFE FEDERATION

Employer identification number

53-0204616

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

THE NATIONAL WILDLIFE FEDERATION IS A FEDERATION OF 53 STATE AND  
TERRITORIAL AFFILIATES AND THE NATIONAL ORGANIZATION WHOSE MISSION IS  
TO UNITE AMERICANS TO ENSURE THAT WILDLIFE THRIVES IN A RAPIDLY  
CHANGING WORLD. THE NATIONAL WILDLIFE FEDERATION BELIEVES THAT IN  
ORDER TO SAVE WILDLIFE AND OURSELVES, WE NEED TO ENSURE THAT EVERYONE  
IN AMERICA HAS CLEAN AIR AND WATER, SAFE COMMUNITIES, EASY AND  
EQUITABLE ACCESS TO THE DAILY BENEFITS OF NATURE, AND PROTECTION FROM  
THE RAVAGES OF CLIMATE CHANGE. THESE BASIC NEEDS, EQUALLY NECESSARY AND  
URGENT FOR ALL PEOPLE, ARE FOUNDATIONAL TO BRINGING THE CONSERVATION  
MOVEMENT AND ETHOS INTO THE 21ST CENTURY.

AT THIS MOMENT, MORE THAN A THIRD OF OUR COUNTRY'S SPECIES ARE AT RISK  
OF EXTINCTION IN THE COMING DECADES. IN THE LAST 20 YEARS, THE MONARCH  
BUTTERFLY'S POPULATION HAS DECLINED BY 90 PERCENT. AMERICA'S  
FREE-RANGING BISON, WHICH ONCE NUMBERED 20 TO 30 MILLION, ARE DOWN TO  
FEWER THAN 5,000 INDIVIDUALS. IN THE FACE OF THESE CHALLENGES, THE  
NATIONAL WILDLIFE FEDERATION REMAINS AT THE FOREFRONT OF THE FIGHT TO  
TACKLE WILDLIFE'S GREATEST THREATS, WORKING COLLABORATIVELY TO INCREASE  
WILDLIFE POPULATIONS AND ENHANCE THEIR CAPACITY TO THRIVE.

AS IN NATURE, WE HAVE STRENGTH IN NUMBERS. OUR ABILITY TO HELP WILDLIFE  
IS INEXTRICABLY LINKED TO THE DIVERSE EFFORTS OF THE INDIVIDUALS AND  
GROUPS THAT SUPPORT OUR MISSION. ACROSS THE COUNTRY WE ENGAGE WITH  
COMMUNITIES, SCHOOLS, GOVERNMENTS, AND OTHER ORGANIZATIONS TO BUILD AND  
NURTURE A COMMON COMMITMENT TO CONSERVATION.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2019)

932211 09-06-19

Name of the organization <b>NATIONAL WILDLIFE FEDERATION</b>	Employer identification number <b>53-0204616</b>
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THROUGH OUR HANDS-ON PROGRAMS, POLICY WORK, COMMUNITY OUTREACH, AND MORE, WE FORGE A CONSERVATION MOVEMENT OF MILLIONS OF PEOPLE THAT WORK EACH DAY TO BUILD A BETTER FUTURE FOR BOTH PEOPLE AND WILDLIFE - BECAUSE IN SAVING WILDLIFE, WE SAVE OURSELVES.

AT THE NATIONAL WILDLIFE FEDERATION, WE'RE FOCUSED ON WHAT'S MOST IMPORTANT: SAVING THE ONE-THIRD OF AMERICA'S WILDLIFE SPECIES AT RISK OF EXTINCTION AND IN URGENT NEED OF CONSERVATION, MOBILIZING ACTION TO ENSURE OUR PLANET DOESN'T REACH THE POINT OF NO RETURN ON CLIMATE CHANGE AND CONNECTING OUR CHILDREN AND FUTURE GENERATIONS WITH NATURE.

WITH THE ADOPTION OF ITS 2018-2021 STRATEGIC PLAN, SAVING AMERICA'S WILDLIFE: TOWARD A COMMON AGENDA, THE NATIONAL WILDLIFE FEDERATION COMMITS ITSELF TO REVERSING THE DECLINE OF AMERICA'S WILDLIFE OVER THE NEXT GENERATION. RECOGNIZING THAT HABITAT DEGRADATION AND LOSS, POLLUTION, INVASIVE SPECIES, AND THE PUBLIC'S GROWING DISCONNECTION FROM NATURE ARE ALL TAKING THEIR TOLL, WE LOOKED TO STRATEGIES EQUAL TO THE TASK: ECOSYSTEM-SCALE PROTECTION AND RESTORATION OF LANDS, WATERS, AND COASTS; WILDLIFE- AND HABITAT MANAGEMENT APPROPRIATE TO 21ST CENTURY CHALLENGES LIKE CLIMATE CHANGE; FULL ENGAGEMENT OF COMMUNITIES; ROBUST INVESTMENT IN THE NEXT GENERATION OF CONSERVATIONISTS; AND THE BUILDING OF A CONSTITUENCY FOR WILDLIFE THAT IS LARGE, STRONG, AND DIVERSE.

OUR COMMON AGENDA INCLUDES A COMMITMENT TO:

PROTECT, RESTORE, AND CONNECT WILDLIFE HABITAT: ACTIVE RESTORATION AND

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RECONNECTION OF FRAGMENTED AND DEGRADED HABITAT ACROSS PROTECTED LANDS, WORKING LANDS, WATERWAYS, COASTS, AND COMMUNITIES.

TRANSFORM WILDLIFE CONSERVATION: ADVANCING 21ST CENTURY WILDLIFE MANAGEMENT, DEFENDING PUBLIC TRUST RESOURCES, AND CONFRONTING EMERGING STRESSORS LIKE CLIMATE CHANGE, INVASIVE SPECIES, AND WILDLIFE DISEASES.

CONNECT AMERICANS WITH WILDLIFE: INSPIRING THE NEXT GENERATION OF CONSERVATIONISTS AND MOBILIZING A DIVERSE CONSERVATION ARMY TO BROADEN THE STEWARDSHIP ETHIC, CONSERVATION ACTION, PUBLIC AND PRIVATE INVESTMENTS, AND SUPPORT FOR POLICY CHANGES NECESSARY TO SAVE THOUSANDS OF AT-RISK SPECIES IN OUR TIME.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:  
 CONSERVATION DIFFERENCE AT HOME AND ADVANCING THE WILDLIFE GARDENING MOVEMENT AMIDST THE COVID-19 PANDEMIC. THE NATIONAL WILDLIFE FEDERATION'S GARDEN FOR WILDLIFE PROGRAM IS MORE POPULAR THAN EVER, WITH A RECORD NUMBER OF PEOPLE ESTABLISHING CERTIFIED WILDLIFE HABITAT INCLUDING THE 250,000TH REGISTRATION AT THE NATIONAL HEADQUARTERS OF THE LINKS INC. AND THE ESTABLISHMENT OF MORE THAN 8,000 ACRES OF OPEN SPACE THROUGH A PARTNERSHIP WITH TAYLOR MORRISON, THE COUNTRY'S FIFTH-LARGEST HOMEBUILDING COMPANY.

THE NATIONAL WILDLIFE FEDERATION'S SACRED GROUNDS PROGRAM RECOGNIZES CONGREGATIONS, HOUSES OF WORSHIP AND FAITH COMMUNITIES THAT CREATE NATIVE PLANT GARDENS, ACTIVELY LINK FAITH PRACTICES WITH CARING FOR THE ENVIRONMENT AND DISSEMINATE THESE PRACTICES. TO EARN SACRED GROUNDS

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CERTIFICATION AS PART OF GARDEN FOR WILDLIFE, HOUSES OF WORSHIP CONDUCT OUTREACH WITHIN THEIR CONGREGATIONS AND INTO SURROUNDING COMMUNITIES THROUGH WORKSHOPS, GARDEN TOURS, NATIVE PLANT SALES AND OTHER EDUCATION. THESE COLLABORATIONS HELP BUILD HEALTHY HABITATS AND COMMUNITIES.

TO HELP RESTORE WILD BUFFALO, WHICH WERE NEARLY EXTERMINATED A CENTURY AGO, THE NATIONAL WILDLIFE FEDERATION'S TRIBAL PARTNERSHIPS PROGRAM HAS BEEN WORKING IN CLOSE PARTNERSHIP WITH TRIBAL GOVERNMENTS FOR TWO DECADES TO BRING BUFFALO HOME TO TRIBAL LANDS. THIS EFFORT HAS RESTORED MORE THAN 350 BISON TO THOSE LANDS IN RECENT YEARS, ENSURING TRIBAL CONNECTIONS TO BISON FOR GENERATIONS TO COME. BRINGING BISON BACK REVITALIZES LANDSCAPES, HABITAT AND WILDLIFE DIVERSITY WHILE REESTABLISHING NATIVE AMERICANS' CULTURAL AND HISTORIC CONNECTIONS TO BUFFALO. TO HELP REALIZE A VISION OF RESTORING TENS OF THOUSANDS OF BISON ON MILLIONS OF ACRES OF TRIBAL LANDS, THE NATIONAL WILDLIFE FEDERATION WILL CONTINUE PUSHING FOR LEGISLATION SUCH AS THE BIPARTISAN INDIAN BUFFALO MANAGEMENT ACT.

THE GLOBAL CLIMATE CRISIS IS THE DEFINING CHALLENGE FACING WILDLIFE AND PEOPLE ALIKE. FROM SEVERE FIRES, FLOODS AND STORMS TO DISEASE AND DROUGHT, THE IMPACTS OF THE CHANGING CLIMATE ARE BECOMING MORE APPARENT WITH EACH PASSING DAY. THE NATIONAL WILDLIFE FEDERATION HAS LED THE WAY IN DEVELOPING COMMONSENSE, COLLABORATIVE SOLUTIONS THAT CAN SAVE LIVES, PROTECT AND RESTORE CRUCIAL HABITAT, PUT AMERICANS BACK TO WORK AND ENSURE THAT NO COMMUNITY IS LEFT BEHIND. WINNING BIPARTISAN SUPPORT FOR THESE SOLUTIONS HAS BEEN POSSIBLE THROUGH DIVERSE COALITIONS TO DRIVE FEDERAL LEGISLATIVE CHANGE.

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THE NATIONAL WILDLIFE FEDERATION HAS ELEVATED NATURAL CLIMATE SOLUTIONS - HARNESSING THE FEATURES AND BENEFITS OF ECOSYSTEMS SUCH AS GRASSLANDS, FORESTS AND WETLANDS - THAT CAN PUT AMERICANS BACK TO WORK DURING THE COVID-19 CRISIS AND MAKE COMMUNITIES MORE RESILIENT TO FUTURE DISASTERS. THROUGH ITS FEDERAL POLICY PLATFORM, THE FEDERATION HAS CHAMPIONED NATURE-BASED STRATEGIES - SUCH AS ESTABLISHING LIVING SHORELINES, INVESTING IN ECOLOGICALLY APPROPRIATE REFORESTATION AND FOREST RESILIENCE AND PLANTING COVER CROPS ON WORKING LANDS THAT ENHANCE THE HEALTH OF SOILS AND ECOSYSTEMS. THESE APPROACHES CAN, IN TURN, CAPTURE CARBON, IMPROVE WILDLIFE HABITAT, REDUCE CLIMATE RISKS TO COMMUNITIES AND CREATE ECONOMIC OPPORTUNITY. THE NATIONAL WILDLIFE FEDERATION ALSO HAS BROUGHT TOGETHER DIVERSE COALITIONS TO CHAMPION SOLUTIONS SUCH AS ECOSYSTEM RESTORATION AND LAND RECLAMATION - INCLUDING ON THE SITES OF ABANDONED MINES TO ACCELERATE A NATIONAL ECONOMIC RECOVERY WHILE MAKING A SIZABLE DOWN PAYMENT ON PROTECTING COMMUNITIES FROM CLIMATE-FUELED EXTREME WEATHER AND MOVING THE UNITED STATES CLOSER TO A NET-ZERO EMISSIONS FUTURE.

THE FEDERATION HAS ALSO MADE PROGRESS ADVANCING CLEAN ENERGY DEPLOYMENT, INCLUDING CLEAN VEHICLE AND ENERGY PRIORITIES IN BIPARTISAN SENATE TRANSPORTATION LEGISLATION AND HOUSE INFRASTRUCTURE LEGISLATION. IN COLLABORATION WITH CLEAN ENERGY INDUSTRY GROUPS TO SUCCESSFULLY ADVANCE EXPANDED TAX CREDITS IN THE HOUSE, THE FEDERATION IS ALSO BUILDING SUPPORT WITH LABOR PARTNERS FOR ADDED WORKER STANDARDS. TO MAKE CLEAN ENERGY EXPANSION EQUITABLE, INVESTMENT IN LOWER-WEALTH COMMUNITIES AND AREAS OF COAL INDUSTRY DECLINE IS A PRIORITY.

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WINDS OF PROGRESS CONTINUE TO BLOW FAVORABLY ON OFFSHORE RENEWABLE ENERGY AS STATES RAISE THE BAR FOR RESPONSIBLE DEVELOPMENT. ATLANTIC COASTAL STATES ARE WELL POSITIONED TO HELP RESTART AMERICA'S ECONOMY WITH CLEAN, LOCAL ENERGY SOLUTIONS THAT SUPPORT WELL-PAYING JOBS, HEALTHY COMMUNITIES AND ABUNDANT WILDLIFE. IN NEW YORK, HOME OF THE NATION'S LARGEST OFFSHORE WIND POLICY COMMITMENT, THE NATIONAL WILDLIFE FEDERATION AND ENVIRONMENTAL ADVOCATES OF NEW YORK HELPED SECURE STANDARDS FOR OFFSHORE WIND PROJECTS THAT INVEST IN WILDLIFE AND COMMUNITIES. IN NEW JERSEY, GOVERNOR PHIL MURPHY ESTABLISHED, AT THE URGING OF THE FEDERATION AND NEW JERSEY AUDUBON, AN ENERGY MASTER PLAN THAT FORMALIZES OFFSHORE WIND POWER'S ROLE IN THE STRATEGY TO ACHIEVE 100 PERCENT CLEAN ENERGY BY 2050. AS STATES CONTINUE TO STEP UP, THE FEDERATION AND ITS AFFILIATES WILL ADVOCATE FOR STRINGENT WILDLIFE PROTECTIONS EVERY STEP OF THE WAY WHILE SAFEGUARDING COMMUNITIES, CREATING JOBS AND SUPPORTING SUSTAINABLE ECONOMIC GROWTH.

THE NATIONAL WILDLIFE FEDERATION'S INTERNATIONAL WILDLIFE CONSERVATION PROGRAM HELPED STRENGTHEN AND EXPAND TRACEABILITY AND DEFORESTATION MONITORING SYSTEMS IN COLOMBIA AND BRAZIL TO SAVE TROPICAL FOREST HABITAT. IN BRAZIL, THE FEDERATION SECURED FORMAL AGREEMENTS FROM THE LARGEST MEAT AND LEATHER PROCESSING COMPANIES TO IMPLEMENT VISIPE - CAN INNOVATIVE NEW TRACEABILITY TOOL DEVELOPED BY THE FEDERATION AND PARTNERS - TO HELP COMPANIES AVOID BUYING FROM RANCHERS WHO INTENTIONALLY SET FIRES IN THE AMAZON OR ARE ENGAGED IN ILLEGAL OR UNSUSTAIN- ABLE PRACTICES. AND DRAWING UPON LESSONS LEARNED FROM WORK IN BRAZIL, THE FEDERATION HELPED DESIGN AND LAUNCH INNOVATIVE AGREEMENTS BETWEEN THE COLOMBIAN GOVERNMENT, THE PRIVATE SECTOR AND CIVIL SOCIETY TO ELIMINATE TROPICAL DEFORESTATION AND WILDLIFE HABITAT

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LOSS ASSOCIATED WITH NATIONAL BEEF AND DAIRY SUPPLY CHAINS.

FROM CORNER PARKS TO WILDERNESS, PUBLIC LANDS ARE ESSENTIAL FOR PEOPLE AND WILDLIFE ALIKE. THAT'S WHY THE NATIONAL WILDLIFE FEDERATION WORKS TO KEEP PUBLIC LANDS IN PUBLIC HANDS. EVEN AT A TIME WHEN WASHINGTON SEEMS DEFINED BY PARTISAN DIVIDES, PUBLIC LANDS AND CONSERVATION ISSUES PROVED FERTILE COMMON GROUND FOR HISTORIC PROGRESS. THE NATIONAL WILDLIFE FEDERATION AND ITS AFFILIATES WERE ESSENTIAL IN HELPING TO PASS THE HISTORIC AND BIPARTISAN GREAT AMERICAN OUTDOORS ACT, WHICH WILL PROTECT AND RESTORE THE NATION'S PUBLIC LANDS, SUPPORT THE CREATION OF OUTDOOR SPACES AND ENHANCE ESSENTIAL WILDLIFE HABITAT IN EVERY STATE AND TERRITORY. THE GREAT AMERICAN OUTDOORS ACT - THE MOST SIGNIFICANT CONSERVATION INVESTMENT IN DECADES - WILL CREATE JOBS, EXPAND OUTDOOR RECREATION OPPORTUNITIES AND ACCELERATE AMERICA'S ECONOMIC RECOVERY FROM COVID-19. THE ACT WILL PERMANENTLY AND FULLY FUND THE LAND AND WATER CONSERVATION FUND - WHICH HAS FUNDED PARKS, TRAILS, WATERFRONT ACCESS AND MUCH MORE FOR MORE THAN HALF A CENTURY - AND ADDRESS OVERDUE MAINTENANCE PROJECTS AT NATIONAL PARKS, FORESTS, WILDLIFE REFUGES AND OTHER PUBLIC LANDS.

OUR VALUED PARTNER, HECHO (HISPANICS ENJOYING CAMPING, HUNTING AND THE OUTDOORS) PROVIDES A PLATFORM FOR HISPANICS AND LATINOS TO PROTECT OUR PUBLIC LANDS AND WATERS AND ELEVATE OUR NATION'S MULTICULTURAL HERITAGE AND CONNECTION TO NATURE. THIS IMPORTANT PARTNERSHIP - WHICH HIGHLIGHTS THE STORIES, EXPERIENCES AND CONTRIBUTIONS OF HISPANIC AND LATIN AMERICANS - IS ESSENTIAL FOR BUILDING A MORE-INCLUSIVE AND EQUITABLE CONSERVATION MOVEMENT THAT ENGAGES ALL COMMUNITIES IN PROTECTING THE NATURAL WORLD FOR FUTURE GENERATIONS.

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PART III, LINE 4A CONTINUED:

WILDLIFE NEED MOVEMENT CORRIDORS TO ROAM IN SEARCH OF FOOD, WATER, SHELTER AND MATES. FROM RED KNOTS THAT FLY THE LENGTH OF THE GLOBE TWICE A YEAR TO GREATER SAGE-GROUSE AND PRONGHORN, THE NATIONAL WILDLIFE FEDERATION IS THINKING BIG TO GIVE WILDLIFE NEEDED SPACE. WE HAVE BEEN A CRITICAL PARTNER IN PROMOTING CREATION OF THE LARGEST WILDLIFE CROSSING IN THE WORLD - THE LIBERTY CANYON WILDLIFE CROSSING IN CALIFORNIA - WHICH WILL CREATE SAFE PASSAGE FOR WILDLIFE (SUCH AS ISOLATED MOUNTAIN LIONS) NEAR THE 101 FREEWAY. AND ON CAPITOL HILL, THE FEDERATION LED EFFORTS TO INCLUDE \$300 MILLION IN AN INFRASTRUCTURE INVESTMENT PROPOSAL MOVING THROUGH CONGRESS TO IMPROVE WILDLIFE CROSSINGS, REDUCE THE NUMBER OF WILDLIFE-VEHICLE COLLISIONS AND ENHANCE HABITAT CONNECTIVITY.

AMERICA'S WILDLIFE ARE IN CRISIS, WITH MORE THAN ONE- THIRD OF ALL WILDLIFE SPECIES IN THE UNITED STATES AT HEIGHTENED RISK OF EXTINCTION AND IN URGENT NEED OF IMMEDIATE CONSERVATION ATTENTION. THIS IS WHY THE NATIONAL WILDLIFE FEDERATION HAS BEEN A LEADER IN PROMOTING THE LANDMARK RECOVERING AMERICA'S WILDLIFE ACT, WHICH NOW HAS MORE THAN 180 BIPARTISAN COSPONSORS ON CAPITOL HILL. THE BILL WOULD INVEST IN THE RECOVERY AND RESTORATION OF THOUSANDS OF WILDLIFE SPECIES THROUGH PROACTIVE, COLLABORATIVE, ON-THE-GROUND CONSERVATION EFFORTS LED BY STATE WILDLIFE AGENCIES AND TRIBES. IT WOULD BE A GAME CHANGER FOR SPECIES ON THE BRINK OF EXTINCTION AND THOSE ESSENTIAL TO THE NATION'S WILDLIFE HERITAGE. IN JULY 2020, THE BILL BROKE NEW GROUND WHEN IT PASSED THE U.S. HOUSE OF REPRESENTATIVES AS PART OF THE MOVING FORWARD ACT.



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WATER IS ABSOLUTELY ESSENTIAL TO SUSTAINING PEOPLE AND WILDLIFE. THE NATIONAL WILDLIFE FEDERATION IS LEADING NATIONAL CONVERSATIONS AROUND CLEAN WATER - FROM THE HEADWATERS TO THE COASTS - THROUGH ITS REGIONAL CENTERS AND COALITIONS. THIS APPROACH HAS HELPED THE FEDERATION BECOME ONE OF THE LEADING VOICES IN THE FIGHT TO ENSURE PEOPLE AND WILDLIFE HAVE ACCESS TO CLEAN WATER.

TO RESTORE AND PROTECT THE GREAT LAKES, THE NATIONAL WILDLIFE FEDERATION LEADS THE HEALING OUR WATERS COALITION, WORKING FOR A SUSTAINABLE GREAT LAKES RESTORATION PLAN AND THE FEDERAL FUNDING TO IMPLEMENT IT. THE GREAT LAKES RESTORATION INITIATIVE HAS RESTORED MORE THAN 167,000 ACRES OF COASTAL, UPLAND, ISLAND AND WETLAND HABITAT. THE FEDERATION'S GREAT LAKES REGIONAL CENTER ALSO FOCUSES ON PROTECTING THE WORLD'S LARGEST SOURCE OF FRESHWATER FROM INVASIVE SPECIES, OIL SPILLS AND FARM-RUNOFF POLLUTION.

A DECADE AFTER THE DEVASTATING 2010 OIL SPILL IN THE GULF OF MEXICO, THE NATIONAL WILDLIFE FEDERATION PUBLISHED A REPORT - 10 SPECIES, 10 YEARS LATER: A LOOK AT GULF RESTORATION AFTER THE DEEPWATER HORIZON DISASTER HIGHLIGHTING THE LEGACY OF THE CATASTROPHIC SPILL AND REGIONAL WILDLIFE AND ECOSYSTEM RECOVERY. ALTHOUGH SPECIES SUCH AS THE ENDANGERED KEMP'S RIDLEY SEA TURTLE, COASTAL BOTTLENOSE DOLPHINS, CORALS AND BRYDE'S WHALES HAVE MADE IMPORTANT PROGRESS, THE FEDERATION IS CONTINUING TO WORK THROUGH ITS SOUTH CENTRAL REGIONAL CENTER AND PROGRAMS SUCH AS THE MISSISSIPPI RIVER DELTA COALITION TO LEVERAGE DISASTER-RECOVERY FUNDS TO IMPROVE THE GULF'S HEALTH AND RESILIENCE.

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THROUGH ITS LEADERSHIP OF THE CHOOSE CLEAN WATER COALITION - MORE THAN 250 ORGANIZATIONS WORKING TO RESTORE THE CHESAPEAKE BAY - THE NATIONAL WILDLIFE FEDERATION HELPS ELEVATE AND EMPOWER DIVERSE VOICES IN SUPPORT OF THIS ESSENTIAL BODY OF WATER. THE CHESAPEAKE BAY AND THE DELAWARE RIVER WATERSHEDS PROVIDE CLEAN DRINKING WATER TO MORE THAN 30 MILLION PEOPLE AS WELL AS HABITAT FOR HUNDREDS OF WILDLIFE SPECIES. WORKING WITH NATURE TO BOLSTER LIVING SHORELINES BY APPLYING NATURAL COASTAL RESILIENCE TECHNIQUES SUCH AS WETLAND RESTORATION PROVIDES MULTIPLE BENEFITS, INCLUDING HEALTHIER FISH HABITAT, REDUCED FARM-RUNOFF POLLUTION AND SHORELINES PROTECTED FROM INCREASINGLY STRONG STORMS.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

THE NATIONAL WILDLIFE FEDERATION'S APPROACH TO ORGANIZED EDUCATION ENLISTS THOUSANDS OF SCHOOLS ACROSS THE UNITED STATES TO PARTICIPATE IN EFFECTIVE ENVIRONMENTAL EDUCATION. OUR SCHOOL PROGRAMS FOSTER HANDS-ON LEARNING ON A RANGE OF TOPICS, INCLUDING ENERGY AND CLIMATE, PLASTICS AND SOLID WASTE, SUSTAINABLE FOOD AND BIODIVERSITY, AND HABITAT. THE LESSONS AND CURRICULA WE USE ALIGN WITH STATE AND NATIONAL ACADEMIC STANDARDS AND ENCOURAGE APPLIED TECHNICAL AND SCIENTIFIC LEARNING, SO STUDENTS WORK DIRECTLY ON PROBLEM-SOLVING.

THERE ARE MANY WAYS WE HELP CHILDREN BECOME MORE CONNECTED TO NATURE. THE NATIONAL WILDLIFE FEDERATION'S APPROACH ENCOURAGES KIDS TO HAVE POSITIVE, RECURRING EXPERIENCES IN NATURE THROUGH A VARIETY OF PROGRAMS FOR CHILDREN AND FAMILIES. THROUGH ALL ITS PROGRAMMING, THE NATIONAL WILDLIFE FEDERATION ENRICHES KIDS WITH INNOVATIVE EDUCATION AND VITAL

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NATURE EXPERIENCES DESIGNED TO BUILD THE NEXT GENERATION OF CONSERVATIONISTS. WE ARE NOT SATISFIED TO REACH HUNDREDS OR EVEN THOUSANDS OF YOUNG PEOPLE.

BY ENGAGING LARGE INSTITUTIONS, CITIES AND UNIVERSITIES, THE NATIONAL WILDLIFE FEDERATION IS LEVERAGING ITS CONSERVATION MUSCLE FAR BEYOND BACKYARDS. MORE THAN 500 CITIES ACROSS NORTH AMERICA HAVE SIGNED THE MAYORS' MONARCH PLEDGE TO CREATE NATIVE HABITAT IN PUBLIC PARKS, CITY LANDSCAPING, ROADSIDES AND OPEN SPACES. IN TEXAS ALONE, MORE THAN 100 MAYORS HAVE STEPPED UP, REFLECTING CRITICAL COMMITMENTS IN A KEY REGION FOR MONARCH BUTTERFLY SURVIVAL. IN ADDITION, THROUGHOUT NEARLY 300 CAMPUSES IN 43 STATES, MILLIONS OF STUDENTS PARTICIPATED IN THE 2020 CAMPUS RACE TO ZERO WASTE (FORMERLY RECYCLEMANIA) COMPETITION, HELPING TO RECYCLE, DONATE AND COMPOST MORE THAN 48.6 MILLION POUNDS OF WASTE.

ACROSS OUR NATION, THE HEALTH AND WEALTH OF BLACK, INDIGENOUS AND OTHER PEOPLE OF COLOR ARE BEING IMPACTED BY FOSSIL FUEL POLLUTION WHICH IS ALSO DRIVING THE CLIMATE CRISIS. MOST OF THESE POLLUTING FACILITIES ARE DISPROPORTIONATELY LOCATED IN COMMUNITIES OF COLOR, IN LOWER-INCOME COMMUNITIES AND ON INDIGENOUS LANDS. THE 2.4 MILLION MILES OF PIPELINE CRISSCROSSING OUR NATION TRAVEL THROUGH INDIGENOUS AND FARM COUNTRY, ENDING UP ON THE GULF COAST, WHERE VULNERABLE AMERICANS OFTEN HAVE TO BEAR THE BURDENS OF TOXIC EXPOSURES.

THE COVID-19 CRISIS HAS ONLY EXACERBATED THE HEALTH AND ENVIRONMENTAL CHALLENGES FACING FRONTLINE COMMUNITIES AND COMMUNITIES OF COLOR. TO ELEVATE AND EMPOWER THE VOICES OF THOSE MOST AT RISK, THE NATIONAL WILDLIFE FEDERATION HELD A SERIES OF ENVIRONMENTAL JUSTICE ROUNDTABLE

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CONVERSATIONS WITH 119 FRONTLINE COMMUNITY LEADERS, ELECTED OFFICIALS AND OTHER KEY EXPERTS. THROUGH THESE DISCUSSIONS, THE FEDERATION HEARD FROM ON-THE-GROUND ADVOCATES AND PROVIDED A FORUM FOR REAL CONVERSATIONS ABOUT THE SOLUTIONS PEOPLE NEED AND HOW TO GET THERE. THE ROUNDTABLE DISCUSSIONS CULMINATED IN A NATIONAL TOWN HALL EVENT IN SEPTEMBER THAT DELVED INTO THE SOLUTIONS BLACK, INDIGENOUS AND OTHER PEOPLE OF COLOR NEED NOW MORE THAN EVER.

TO SUPPORT THE NEXT GENERATION, THE NATIONAL WILDLIFE FEDERATION IS HELPING URBAN YOUTH FORGE RELATIONSHIPS WITH NATURE. THROUGH THE GREAT LAKES REGIONAL CENTER'S DETROIT LEADERSHIP AND ENVIRONMENTAL EDUCATION PROGRAM, THE FEDERATION BRIDGES THE DIVIDE BETWEEN URBAN COMMUNITIES AND CONSERVATION VIA OUTDOOR ENVIRONMENTAL CURRICULA TO HELP HIGH SCHOOL STUDENTS CONNECT WITH NATURE, BUILD A MORE SUSTAINABLE COMMUNITY AND PREPARE FOR FUTURE SUCCESS. BY ENGAGING STUDENTS AND THEIR FAMILIES IN OUTDOOR ACTIVITIES AND COMMUNITY-BASED SUSTAINABILITY PROJECTS - AND CONNECTING YOUTH TO JOB AND SKILLS DEVELOPMENT OPPORTUNITIES - THE FEDERATION SIMULTANEOUSLY HELPS FOSTER MORE-RESILIENT ECOLOGICAL AND HUMAN COMMUNITIES AND SUPPORTS THE NEXT GENERATION OF LEADERS.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:  
WILDLIFE FEDERATION IS WORKING TO PROTECT WILDLIFE AND HABITAT. EVERY MONTH, THROUGH NATIONAL WILDLIFE MILLIONS OF PEOPLE CAN READ INFORMATIVE FEATURE ARTICLES ABOUT WILDLIFE AND WILDLIFE CONSERVATION, THE LATEST ENVIRONMENTAL NEWS AND SUCCESS STORIES FROM NATIONAL WILDLIFE FEDERATION AND AROUND THE NATION.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

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## OTHER NATURE EDUCATION

EXPENSES \$ 9,455,959. INCLUDING GRANTS OF \$ 0. REVENUE \$ 6,327,493.

## FORM 990, PART VI, SECTION A, LINE 6:

THE FEDERATION'S STATE AND TERRITORIAL AUTONOMOUS AND UNRELATED ENTITIES ARE MEMBERS OF THE FEDERATION.

## FORM 990, PART VI, SECTION A, LINE 7A:

AFFILIATE REPRESENTATIVES ELECT THE MAJORITY OF THE BOARD OF DIRECTORS OF THE FEDERATION.

## FORM 990, PART VI, SECTION B, LINE 11B:

THE FEDERATION'S FINANCE DEPARTMENT COMPILES DATA AND SCHEDULES FOR THE IRS FORM 990 FROM AUDITED FINANCIAL STATEMENTS. MARCUM LLP PREPARES AND REVIEWS THE RETURN. THE FEDERATION'S BOARD MEMBERS ARE PROVIDED WITH A DRAFT COPY OF THE 990 RETURN. THE FEDERATION'S AUDIT COMMITTEE MEETING IS HELD WHERE THE FULL BOARD IS INVITED TO PARTICIPATE IN DISCUSSING THE 990 PRIOR TO FILING. THE FEDERATION'S FINANCE STAFF, GENERAL COUNSEL, AND THE MARCUM LLP TAX PARTNER ADDRESS AND ANSWER ANY QUESTIONS THAT THE BOARD MAY HAVE.

## FORM 990, PART VI, SECTION B, LINE 12C:

OFFICERS, DIRECTORS, TRUSTEES, AND EMPLOYEES ARE REQUIRED TO DISCLOSE ANY POTENTIAL ISSUES THAT MAY CAUSE A CONFLICT. GENERAL COUNSEL AND HUMAN RESOURCES COMMUNICATE POLICY TO BOARD AND EMPLOYEES. FORMS ARE REVIEWED AND DISCLOSURES ARE REVIEWED BY A COMMITTEE OF THE BOARD.

## FORM 990, PART VI, SECTION B, LINE 15A:

THE COMPENSATION OF THE CEO OF THE FEDERATION IS SET BY THE EXECUTIVE

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**COMMITTEE OF THE BOARD OF DIRECTORS, WHICH CONSISTS OF SEVEN INDEPENDENT BOARD MEMBERS.**

**FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:  
AL, AK, AR, CA, CO, CT, DC, FL, GA, HI, IL, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, NH, NJ, NM, NY  
ND, OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WI, WV**

**FORM 990, PART VI, SECTION C, LINE 19:  
THE FEDERATION MAKES ITS GOVERNING DOCUMENTS AND CONFLICT OF INTEREST  
POLICY AVAILABLE TO THE PUBLIC UPON REQUEST. THE FEDERATION MAKES ITS  
AUDITED FINANCIAL STATEMENTS AND 990'S AVAILABLE TO THE PUBLIC ON ITS OWN  
WEBSITE AND UPON REQUEST.**

**FORM 990, PART IX, LINE 11G, OTHER FEES:  
CONTRACTUAL & CONSULTANTS:**

<b>PROGRAM SERVICE EXPENSES</b>	<b>6,667,299.</b>
<b>MANAGEMENT AND GENERAL EXPENSES</b>	<b>218,598.</b>
<b>FUNDRAISING EXPENSES</b>	<b>0.</b>
<b>TOTAL EXPENSES</b>	<b>6,885,897.</b>

**RESEARCH:**

<b>PROGRAM SERVICE EXPENSES</b>	<b>330,936.</b>
<b>MANAGEMENT AND GENERAL EXPENSES</b>	<b>12,700.</b>
<b>FUNDRAISING EXPENSES</b>	<b>27,702.</b>
<b>TOTAL EXPENSES</b>	<b>371,338.</b>

**GRAPHICS:**

<b>PROGRAM SERVICE EXPENSES</b>	<b>208,925.</b>
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MANAGEMENT AND GENERAL EXPENSES	11,803.
FUNDRAISING EXPENSES	70,700.
TOTAL EXPENSES	291,428.

## ADVERTISING:

PROGRAM SERVICE EXPENSES	98,591.
MANAGEMENT AND GENERAL EXPENSES	5,570.
FUNDRAISING EXPENSES	33,363.
TOTAL EXPENSES	137,524.

## DATA ENTRY:

PROGRAM SERVICE EXPENSES	176,760.
MANAGEMENT AND GENERAL EXPENSES	6,783.
FUNDRAISING EXPENSES	14,796.
TOTAL EXPENSES	198,339.

## LETTER SHOP:

PROGRAM SERVICE EXPENSES	1,227,475.
MANAGEMENT AND GENERAL EXPENSES	69,344.
FUNDRAISING EXPENSES	415,379.
TOTAL EXPENSES	1,712,198.

## FULFILLMENT:

PROGRAM SERVICE EXPENSES	3,806,767.
MANAGEMENT AND GENERAL EXPENSES	146,086.
FUNDRAISING EXPENSES	318,654.
TOTAL EXPENSES	4,271,507.

TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	13,868,231.
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FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:

CHANGE IN SPLIT INTEREST AGREEMENTS	472,519.
GAIN ON PENSION INVESTMENT	1,105,715.
TOTAL TO FORM 990, PART XI, LINE 9	1,578,234.

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